

ANNUAL REPORTING CONSULTANT RFQ

Questions and Answers

April 27, 2021

PROJECT OVERVIEW

1. In the past, has this annual reporting process been done by an external consulting firm or internally?

While First 5 LA has conducted the annual reporting process internally before, the process has also been completed by an external consulting firm.

2. How responsive have grantees been to the survey tool in the past? Are their responses a requirement of their funding?

Participation in the annual reporting process is a requirement of funding for grantees. Though a few may need reminders or follow-up, grantees have typically been responsive to the survey tool in the past; for example, in Fiscal Year 2019-20, 100% of First 5 LA grantees completed the survey tool.

SCOPE OF WORK

3. Are the qualitative stories referred to in stream 3 from the same data source as the "success stories"?

The third workstream of the Annual Reporting Consultant's Scope of Work focuses on compiling qualitative annual report responses to support First 5 LA's use of stories in communications work. These qualitative "success stories" are collected as part of grantee's responses to the annual reporting data collection in Activity 4: *Collect AR Data from First 5 LA and Grantees* (Page 7 of RFQ). The data collected through Activity 4 will be utilized in subsequent activities outlined in the Scope of Work and no additional data collection beyond that summarized in Activity 4 is anticipated.

4. Interested to know how many presentation training will be needed.

First 5 LA anticipates including two training sessions as part of Activity 3: *Update Training Materials and Provide Training* (Page 7 of RFQ). Please note that proposers are encouraged to add, delete, revise, expand and otherwise edit the activities and deliverables in the proposed Scope of Work to enhance the project so long as they remain consistent with the overall project purpose, goals, and budget. Please review Section IX. Required Documents- Scope of Work (Page 14 of RFQ) and **Appendix K: [Scope of Work Template](#)** for further information and instructions.

APPENDIX K – SCOPE OF WORK TEMPLATE

Agreement Number:	Agreement Period:
Agency Name:	Revision Date:
Project Name: Annual Reporting	
Project Length: 12 months	

Appendix K: Scope of Work Template

Project Description: The selected contractor will be responsible for implementing the First 5 annual reporting process and support the development of dissemination products that all support data use. The goal of the project is to improve access and sharing of data related to First 5 LA's investments, reach, and impact with staff and local stakeholders and ensure First 5 LA maintains compliance with Proposition 13 reporting requirements. The selected contractor will complete the annual reporting process, develop all LA County Data Brief, and develop a finalized data file for data mining. The objectives outlined below will contribute to the achievement of the project goals.

Objectives	Activities and Subtasks	Staff Assignment	Timeline	Deliverables
Include who, what, when, where, how and how much for each objective	Indicate the activities and subtasks leading to the fulfillment of the objective. Include the frequency or timeline in chronological order. Include the responsible party or frequency of the associated activities or subtasks.	Indicate staff, consultants or subcontractors responsible for the respective activity or subtask.	Indicate start and end period.	Indicate Date Due.
Prepare materials and provide training to ensure reliable and valid AR data collection process.	Activity 1: Orientation and Learning 1. Gather and review information and documentation on the First 5 Annual Report 2020-2021 Guidance, First 5 LA 2020-2021 Strategic Plan, the First 5 LA platform, and First 5 LA internal documents. 2. Attend a project launch meeting for the purpose of orientation to the project with Project Manager (PM).		July 1, 2021 – August 6, 2021	Activity 1: Orientation and Learning 1. One (1) memo summarizing orientation meeting action items, next steps, key decisions and agreements. 2. One (1) list of First 5 LA and AR documents reviewed.

5. Is there a centralized database and if so, which database is being utilized?

First 5 California has developed a centralized data system to facilitate submission of annual reporting information by each county. First 5 LA does not have its own centralized database but has retained data files and templates from previous years. First 5 LA does not anticipate needing to compile data from previous years with Fiscal Year 2020-21 annual reporting data as reporting to First 5 California is completed by single fiscal year. However, additional analyses may be needed comparing trends over time for the L.A. County Data Dissemination product content created through Activity 9: *Develop L.A. County Data Dissemination Product Content* (Page 8 of RFQ).

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6. Should all activities in the RFP occur in the first 12-months of the agreement? if not, which activities are part of the first 12-months?

All Scope of Work activities (1-12) identified in Section IV. Scope of Work (Pages 6- 10 of RFQ) must occur in the first 12-months of the agreement (July 1, 2021- June 30, 2022).

Pursuant to Section VII. Terms of Project (Page 11 of RFQ), the project term is estimated to be up 7 years (84 months) with an estimated project cost not-to-exceed \$74,000 per year. After the initial agreement period (July 1, 2021- June 30, 2022), First 5 LA will evaluate its business needs on a yearly basis. While there is no guarantee of a renewal, the Annual Reporting Consultant contract may be renewed at First 5 LA's sole discretion for up to 7 years. Contract renewal will be based on contractor performance, First 5 LA's business needs, and contingent on approval by First 5 LA's Executive Director. First 5 LA reserves the right to terminate the contract if the quality of services are not to First 5 LA's satisfaction.

7. Can you share a recent annual report as a sample?

Attached to this Q&A as **Appendix O** is the memo and First 5 LA Annual Report summarizing final FY 2019-20 First 5 LA annual reporting findings for submission to First 5 California which were attached as part of the October 8, 2020 Board of Commissioners meeting materials as Item 2E. This sample provides an example of the expected final deliverable associated with Workstream 1 (Activities 1 – 8; Pages 6 – 8 of RFQ). Please note that for Fiscal Year 2020-21, the Scope of Work includes an additional L.A. County Data Dissemination Product, such as a data brief, that would be more tailored to local audiences at the conclusion of workstream 2 (Activities 9-10; Page 8 of RFQ).

8. If there is not central database, is the contractor expected to compile trend data as part of the reporting? Or is reporting solely a one-year snapshot.

Please see answer to Question #5. First 5 California's annual reporting requirement is a one-year snapshot and does not require compiling trend data from previous years as part of reporting.

Trend analyses may be needed comparing trends over time for the L.A. County Data Dissemination product content created through Activity 9: *Develop L.A. County Data Dissemination Product Content* (Page 8 of RFQ). The Annual Reporting Consultant is expected to plan and facilitate meetings with First 5 LA staff to determine content of the L.A. County Data Dissemination product, including whether trend data from previous years should be included. First 5 LA has retained annual reporting data and analyses from previous years in excel files and would make these files accessible to the Annual Reporting Consultant.

9. If grantees are non-responsive to requests for data, how is this handled? Would First 5 staff get involved?

If grantees are non-responsive to requests for data, the Annual Reporting Consultant is expected to send reminders and conduct follow-up outreach as part of Activity 4: *Collect AR Data from First 5 LA and Grantees* (Page 7 of RFQ). If grantees continue to be non-responsive to the Annual Reporting Consultant's requests for data, First 5 LA staff will conduct appropriate follow-up to ensure grantee compliance with reporting requirements of grantee contracts. These roles and responsibilities should be addressed as a component of trainings provided by the contractor as part of Activity 3: *Updating Training Materials and Provide Training* (Page 7 of RFQ).

10. Approximately how many grantees do you expect to collect data from?

In Fiscal Year 2019-20, First 5 LA collected data from 101 grantees. Similar numbers of grantees are expected for Fiscal Year 2020-21 reporting.

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- 11. How many grantees will participate in the data collection and how many are first time recipients? I read the report from Harder & Co and it mentioned they interviewed 60 grantees. Do you have 60 or more grantees who will participate?**

In Fiscal Year 2019-20, First 5 LA collected data from 101 grantees. Similar numbers of grantees are expected for Fiscal Year 2020-21 reporting. First 5 LA has utilized SurveyMonkey in the past for quantitative and qualitative data collection. The Fiscal Year 2019-20 reporting tools are included in **Appendix C: [First 5 LA FY 19-20 Reporting Tool](#)**. The successful proposer is expected to be able to effectively administer the reporting tools through SurveyMonkey or to propose and, if approved, implement an alternative data collection approach.

- 12. Do you use Persimony for the quantitative data collection? If so, how much learning would be required of the system for a successful proposer to complete our tasks?**

First 5 LA has utilized SurveyMonkey in the past for quantitative and qualitative data collection. The Fiscal Year 2019-20 reporting tools are included in **Appendix C: [First 5 LA FY 19-20 Reporting Tool](#)**. The successful proposer is expected to be able to effectively administer the reporting tools through SurveyMonkey or to propose and, if approved, implement an alternative data collection approach.

- 13. Is there a specific program or platform that would be required or preferred for successful proposers to use for making the qualitative data accessible? Is there a software that the organization is already using for this type of access?**

First 5 LA does not currently utilize any software to make qualitative data accessible. As part of Activity 11: *Construct a Final Data File for Data Mining* (Page 9 of RFQ), the Annual Reporting Consultant is expected to work with First 5 LA staff to determine the most appropriate format to store the qualitative data to support data mining and data use.

- 14. We would like to better understand the financial analysis. Does the Finance Team provide this data in the format required for the presentations/reporting to F5CA, or does the contractor calculate the values? If the contractor calculates them, could you please provide examples about the structure of the data that is provided to the contractor? Does it involve consolidating data for multiple data sources/datasets, and if so, approximately how many?**

The Annual Reporting consultant is expected to code and analyze investments in alignment with First 5 California reporting guidelines. Please refer to **Appendix B: [Annual Report Guidelines FY 2020-21](#)** for further detail on First 5 California's fiscal reporting requirements. First 5 LA's Finance Team provides total fiscal year revenue and expenditure data as well as expenditures broken out by individual investments. Attached to the Q&A as **Appendix P** is a sample of FY 2019-20 revenue and expenditure data provided by the Finance Team.

Further detail regarding required financial analyses will be discussed during the Kick-off Meeting (Activity 12, page 9 of RFQ) as well as during the creation of the analysis plan (Activity 6, page 8 of RFQ).

- 15. Approximately how many organizations will be included in the AR data collection?**

In Fiscal Year 2019-20, First 5 LA collected data from 101 grantees. Similar numbers of grantees are expected for Fiscal Year 2020-21 reporting.

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ELIGIBILITY

16. Who were the previous consultants contracted to complete this work and are they eligible to apply this time?

Limor Consulting, Inc. previously worked with First 5 LA to conduct its annual reporting. First 5 LA has since evaluated its annual reporting business needs and has released the Annual Reporting Consultant RFQ to align to its 2020-2028 Strategic Plan.

Pursuant to Section V. Eligibility of this solicitation (Page 10 of RFQ), any individual or organization who meets the following minimum eligibility requirement, including any consultant that previously worked with First 5 LA, are eligible to apply:

- (1) Minimum of five (5) years of experience leading research projects, including conducting survey data collection, data cleaning and analysis, and carrying out data reporting processes.

SELECTION PROCESS AND REVIEW TOOL

17. You mentioned and the RFQ states, First 5 LA will conduct a conflict of interest review for proposers including subcontractors. Are grantees and their subgrantees automatically conflicted out?

Being a grantee/subcontractor is not an automatic criterion for disqualification. As detailed in the RFQ, First 5 LA will conduct a conflict of interest review for proposers including subcontractors during Level 1 Review. Proposers (including subcontractors) whose financial interests, or prior contractual relationships to First 5 LA, would constitute either a conflict of interest under California's Political Reform Act, or a prohibited financial interest in the making of a First 5 LA contract as prohibited by Government Code Section 1090, are ineligible to receive this funding and will be disqualified from review. First 5 LA is not aware of any reason that any grantees and their subgrantees would be "automatically conflicted out."

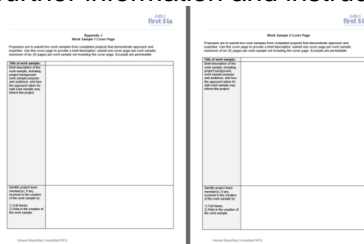
Any proposer-specific questions related to conflict of interest should be directed to Daisy Ortiz, Contract Compliance Officer at dortiz@first5la.org.

REQUIRED DOCUMENTS

WORK SAMPLES

18. Could you clarify-- for the work sample if we're providing an excerpt and the original document is about 20 pages. As long as we include just 6 pages, is that acceptable?

Excerpts of up to six (6) pages from a *single*, longer document can be submitted as one work sample. Please do not submit six (6) pages of excerpts from multiple documents as one work sample. Please review Section IX. Required Documents- Work Samples (Page 14 of RFQ) and **Appendix J: [Work Sample Cover Page](#)** for further information and instructions.



19. Is it possible to include more than two work samples such that they do not exceed two six page totals. For example, one submission could include two samples (2 pages and 4 pages respectively totaling 6 pages in one pdf); and the second one could be one sample only.

Excerpts of up to six (6) pages from a *single*, longer document can be submitted as one work sample. Please do not submit excerpts from multiple documents as one work sample. Please review Section IX. Required Documents- Work Samples (Page 14 of RFQ) and **Appendix J: [Work Sample Cover Page](#)** for further information and instructions.

SCOPE OF WORK

20. Previous data collection efforts have provided grantees with what amount of time to submit data requests (2 weeks, 3 weeks, a month)? We want to make sure grantees have a similar expectation as previous data collection efforts.

In Fiscal Year 2019-20, data collection with grantees occurred between August 1 – August 31, 2020. Proposers are encouraged to add, delete, revise, expand and otherwise edit the activities and deliverables in the proposed Scope of Work (**Appendix K: [Scope of Work Template](#)**) to enhance the project so long as they remain consistent with the overall project purpose, goals, and budget. Proposals will be evaluated the Review Tool listed in **Appendix E: [Level 2 Review Tool](#)**. Activity timelines may be adjusted so long as the following three non-negotiable deliverable deadlines are met:

- Final presentation materials for Project and Planning Committee (PPC) Meeting: Due September 2nd, 2021
- Final presentation materials for Board of Commissioners Meeting: Due September 23rd, 2021
- Final Report Submission to First 5 California: Due October 30th, 2021

21. For scheduling the training for grantees, we are proposing the training be scheduled during the week of August 9th giving grantees about three weeks to submit data. We want to ensure this is sufficient time for grantees. Please advise.

Proposers are encouraged to add, delete, revise, expand and otherwise edit the activities and deliverables in the proposed Scope of Work (**Appendix K: [Scope of Work Template](#)**) to enhance the project so long as they remain consistent with the overall project purpose, goals, and budget. For example, trainings for grantees are not required but may be proposed. Proposals will be evaluated using the Review Tool listed in **Appendix E: [Level 2 Review Tool](#)**. Activity timelines may be adjusted so long as the following three non-negotiable deliverable deadlines are met:

- Final presentation materials for Project and Planning Committee (PPC) Meeting: Due September 2nd, 2021

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- Final presentation materials for Board of Commissioners Meeting: Due September 23rd, 2021
- Final Report Submission to First 5 California: Due October 30th, 2021

Please note that for Activity 3: *Update Training Materials and Provide Training* (Page 7 of RFQ), the contractor is expected to facilitate a minimum of two (2) trainings for First 5 LA staff. Trainings will focus on the Annual Reporting process, including purpose, goals, roles and responsibilities, and resources.

22. Full findings for Board of Commissioners is due October meaning four months for all analysis accounts for four months, for the remaining 8 months additional analysis and brief creation is left in terms of tasks more or less, correct?

Per First 5 LA's by-laws, First 5 LA's Board of Commissioners approves submission of First 5 LA's annual report to First 5 California. Please reference **Appendix B** for [First 5 California's annual reporting requirements](#). First 5 LA staff will seek approval of First 5 LA's annual report submission at the October 14, 2021 Board of Commissioners meeting by presenting findings required for reporting by First 5 California. As a result, all analyses required for submission to First 5 California as well as presentation materials must be complete by September 23rd, 2021 to be included in the Board of Commissioners meeting materials (Activities 6 – 8, page 8 of RFQ). This deliverable deadline is non-negotiable.

All Scope of Work activities (1-12) identified in Section IV. Scope of Work (Pages 6- 10 of RFQ) must occur in the first 12-months of the agreement (July 1, 2021- June 30, 2022). Activity timelines may be adjusted so long as the following three non-negotiable deliverable deadlines are met:

- Final presentation materials for Project and Planning Committee (PPC) Meeting: Due September 2nd, 2021
- Final presentation materials for Board of Commissioners Meeting: Due September 23rd, 2021
- Final Report Submission to First 5 California: Due October 30th, 2021

The L.A. County Data Dissemination product (Activities 9 and 10, page 8 of RFQ) may require additional analyses beyond those required by First 5 California. These can occur after October 2021. Additionally, construction of the data file for data mining (Activity 11) may also occur after October 2021. These two deliverables are due no later than June 30, 2022.

23. July 1 to September 2021 is 3 months. What is expected to be included in the presentation materials. Is the expectation that data analysis will be completed by October?

Per First 5 LA's by-laws, First 5 LA's Board of Commissioners approves submission of First 5 LA's annual report to First 5 California. Please reference **Appendix B** for [First 5 California's annual reporting requirements](#). First 5 LA staff will seek this approval at the October 14, 2021 Board of Commissioners meeting by presenting findings required for reporting by First 5 California. As a result, all analyses required for submission to First 5 California as well as presentation materials must be complete by September 23rd, 2021 to be included in the Board of Commissioners meeting materials (Activities 6 – 8, page 8 of RFQ). This deliverable deadline is non-negotiable.

All Scope of Work activities (1-12) identified in Section IV. Scope of Work (Pages 6- 10 of RFQ) must occur in the first 12-months of the agreement (July 1, 2021- June 30, 2022). Activity timelines may be adjusted so long as the following three non-negotiable deliverable deadlines are met:

- Final presentation materials for Project and Planning Committee (PPC) Meeting: Due September 2nd, 2021
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- Final Report Submission to First 5 California: Due October 30th, 2021

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Attached to this Q&A are the following sample presentation materials:

- **Appendix O** is the Fiscal Year (FY) 2019-20 First 5 LA Annual Report and memo summarizing final FY2019-20 First 5 LA annual reporting findings for submission to First 5 California which were attached as part of the October 8, 2020 Board of Commissioners meeting materials as Item 2E.
- **Appendix Q** is the Fiscal Year (FY) 2019-20 First 5 LA Annual Report Preliminary Findings PowerPoint Presentation and memo summarizing preliminary FY2019-20 First 5 LA annual reporting findings which were attached as part of the September 22, 2020 Joint Meeting of the Budget & Finance and Executive Committees meeting materials as Item 3B.

24. So all data must be collected, and analysis completed in first 4 months of contract, due to state reporting deadlines?

In order for First 5 LA to maintain compliance with Proposition 10 reporting requirements, submission of required reporting to First 5 California must be completed by the October 30, 2021 deadline. Please reference **Appendix B** for First 5 California's annual reporting requirements. Per First 5 LA's by-laws, First 5 LA's Board of Commissioners approves submission of First 5 LA's annual report to First 5 California. As a result, all analyses and presentation materials must be complete by September 23rd, 2021 to be included in the Board of Commissioners meeting materials. This deliverable deadline is non-negotiable.

The L.A. County Data Dissemination product may require additional analyses beyond those required by First 5 California. These can occur after October 2021.

25. Is there an estimated time for Activities 2, 3, & 4? Depending on what existing reporting tools and training materials look like these activities could be very involved and take a large amount of time. We are considering distribution of time needs across activities and the amount of funding available.

All Scope of Work activities (1-12) identified in Section IV. Scope of Work (Pages 6- 10 of RFQ) must occur in the first 12-months of the agreement (July 1, 2021- June 30, 2022). Activities 2, 3, & 4 are anticipated to occur between July 1, 2021 and August 6, 2021. Please review Section IX. Required Documents- Scope of Work (Page 14 of RFQ) and **Appendix K: [Scope of Work Template](#)** for further information.

Please note activity timelines may be adjusted so long as the following three non-negotiable deliverable deadlines are met:

- Final presentation materials for Project and Planning Committee (PPC) Meeting: Due September 2nd, 2021
- Final presentation materials for Board of Commissioners Meeting: Due September 23rd, 2021
- Final Report Submission to First 5 California: Due October 30th, 2021

Please reference **Appendix C** for [First 5 LA Fiscal Year \(FY\) 2019-20 Reporting Tool](#) and **Appendix D** for [FY 2019-20 First 5 LA Annual Reporting Survey Training materials](#). Proposals will be evaluated the Review Tool listed in **Appendix E: [Level 2 Review Tool](#)**.

26. To meet the targeted August data collection, it is anticipated that the kick off meeting and material review will happen in the first or second (at the latest) week of July. The first two months are extremely tight in terms of turnaround time. How much time is needed by staff to review materials and approve? We want to ensure a reasonable amount of time is allotted for staff review of deliverables needing approval

As part of the creation of the Project Plan deliverable associated with Activity 12: *Manage the Overall Project* (Page 9 of RFQ), the Consultant and the First 5 LA Project Manager are expected to discuss and agree upon review periods. Typical review periods are 10 business days but may be adjusted depending on the deliverable

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and project needs. Please propose whatever is most appropriate for your plan. Final SOW and budget will be negotiated with the selected awardee.

BUDGET

27. The budget template provided (Appendix I) includes two columns: 1) payment amount and 2) task total. Are you requiring that the sub activities have an amount associated with it that sums to the task total and will those be paid individually? Or do you only need the payment amount to reflect the task amount. Can you please clarify the payment schedule. Is it by activity completed?

Appendix I: [Supplemental Budget form for Negotiations](#) is for information purposes only and is not a required document for submission. **Appendix I** was provided to support proposers in the development of a budget. For submission, please use **Appendix L – [Proposed Budget Template](#)**, which requires that the proposer identify the cost of the deliverable.

First 5 LA will execute a deliverables-based contract which will include pre-determined, fixed-price deliverables consistent with the structure described in the introduction of Section IV. Scope of Work. Payments will be based on a fixed price that is not subject to any adjustment by reason of costs experienced by proposer in the performance of the contract upon Commission approval of each completed deliverable.


28. Please confirm that Appendix I does not need to be submitted.

Appendix I: [Supplemental Budget form for Negotiations](#) is for information purposes only and is not a required document for submission.

BUDGET NARRATIVE

29. For Budget Narrative, do you want us to provide the Labor by Activity, by Subtask (i.e., how many hours for each subtask), or both?

For the budget narrative, justify the cost of the proposed work by supplementing the information provided in the budget and SOW documents by Activity using the template provided in **Appendix M: [Budget Narrative](#)**.


Appendix M
Budget Narrative Template

Overview
In this section, please provide an overview of your approach to developing your budget. If there are any assumptions you made during your budget calculations that would be important for the proposal reviewers to know, please include those.
Please complete the table below and include all the proposed staff for this project, the project task(s), expected time commitment and a description of their role on the project.

Proposed Staff Name and Title	Project Activities	Expected Time Commitment (%)

Activities
Please complete the following sections for each activity in your budget.
Activity X: INSERT NAME OF ACTIVITIES
Provide a brief overview of the task described.
Deliverables
In this section, provide a list of deliverables related to this task.
Labor
In this section, include a description of the staff who will be contributing to this activity, the work needed to complete the deliverables associated with this activity, and the hours dedicated to this activity.
Other Direct Costs
In this section, describe additional direct costs related to this activity that are not captured in other sections. Some examples of these types of costs to consider would include any subcontracts, travel costs, printing, phone charges and office supplies.

APPENDIX O

FIRST 5 LA

SUBJECT:

2019-2020 First 5 LA Annual Report to First 5 California (State Commission)

RECOMMENDATION:

Approve the First 5 LA Annual Report to First 5 California (State Commission)

BACKGROUND:

Each year staff prepares a report to the State Commission that provides fiscal and programmatic information in response to a State Commission-designated template. This request and preliminary findings were presented as an information item at the Executive Committee Meeting on September 22, 2020 and the Special Meeting of the Board of Commissioners and Program & Planning Committee on September 24, 2020 (per the by-laws). The final report reflects refinements and updates including the addition of expenditure data based on our Annual Audit.

DISCUSSION:

Staff seeks approval of the First 5 LA Annual Report for Fiscal Year 2019-2020 (July 1, 2019 – June 30, 2020, Attachment 1), which is due to First 5 California by October 30, 2020. First 5 LA staff will submit the entire report via the web-based forms provided by the State Commission. Report findings are consistent with First 5 LA's 2020-2028 Strategic Plan and direction anchored in systems change.

As part of the data submission requirement, staff must map First 5 LA programmatic efforts to investment areas defined by First 5 California. It is important to note that the First 5 California investment areas do not align with the strategies outlined in our current strategic plan, and therefore provide an additional perspective than our typical approach to telling First 5 LA's story.

The report sections outlined below reflect the categories and format required by First 5 California. Key findings are summarized for each section.

Section 1: Revenue and Expenditure Summary

This section captures First 5 LA's fiscal data showing the relationship between financial resources and services.

- *Revenue and Expenditures:* First 5 LA revenue for FY 19-20 totaled \$100,633,402 while expenditures totaled \$114,059,364 for a net change in fund balance of negative \$13,425,962. The total ending fund balance for FY 19-20 is \$338,683,806.
- *Population Served:* First 5 LA served a total of 89,180 children, families, and providers in FY 19 – 20.
 - All 34,333 children and 39,838 caregivers were served through Improved Child Health investments such as home visiting, early identification and intervention services, and Black Infant Health Program.
 - The 15,009 providers were primarily served through Improved Child Development investments, such as the Early Childhood Educator Competencies Professional Development Grants and the Los Angeles County Early Care and Education Workforce Registry. A small proportion of providers were also served through Improved Child Health investments and Improved Family Functioning investments.

Section 2: Demographic Worksheet

This section captures demographic information about the populations served by First 5 LA at the county level.

- *Child Demographics:* In terms of age, 89.9% of children served by First 5 LA were under 3 years old while 9.7% were 3 through 5 years old. The majority (70.4%) of children were of Latino/Hispanic background, 8.7% were white, 7.8% were Black/African American, 4.0% were Asian/Pacific Islander, and 2.3% were multi-racial. Of the 34,333 children served, 60.3% spoke primarily English and 34.7% spoke primarily Spanish.

- *Caregiver Demographics:* The majority (54.3%) of caregivers were also of Latino/Hispanic background, 29.0 were of unknown race/ethnicity, 5.1% were white, 6.0% were Black/African American, and 3.1% were Asian/Pacific Islander, and 1.6% were multi-racial. Of the 39,838 caregivers served, 46.8% spoke primarily English, 24.4% spoke primarily Spanish, and 27.7% did not have a primary language identified (unknown).

Section 3: Evaluation Summary/County Highlights

This section provides information about completed evaluations focused on improved family functioning, child development, child health, and systems of care. County highlights describing accomplishments during the fiscal year are also reported in this section.

- *Evaluations:* No evaluations were concluded in FY 19-20; However, First 5 LA had ongoing evaluations, including the QSLA Developmental Evaluation, the First Connections Implementation and Outcomes Evaluation, and the Welcome Baby Impact Study.
- *County Highlights:* First 5 LA had over 100 success stories submitted by grantees and contractors for FY 19 – 20, including First Connections supporting families in navigating the complex early identification and intervention system to successfully link them with needed developmental services Region 2's Regional Support Network Grantee, Community Health Councils (CHC), working with Sustainable Economic Enterprises of LA (SEE-LA) to establish the Farm Box Grab & Go to distribute over 17,000 farm boxes to residents in response to the COVID-19 pandemic.



Annual Report AR-1

Los Angeles Revenue and Expenditure Summary

July 1, 2019 - June 30, 2020

Revenue Detail

Category	Amount
Tobacco Tax Funds	\$89,545,508
First 5 Impact Funds	\$650,251
Small Population County Augmentation Funds	\$0
DLL Pilot Funds	\$0
Other First 5 California Funds	\$0
Other First 5 California Funds Description	
Other Public Funds	\$0
Other Public Funds Description	
Donations	\$0
Revenue From Interest Earned	\$6,938,051
Grants	\$0
Grants Description	
Other Funds	\$3,499,592
Other Funds (Net Increase in Fair Market Value of Investments \$1,354,275; La Petite Rental Income \$110,899; Hubs Program \$282,800; Medi-Cal Administrative Activities 1\$33,955; Other Program Revenue \$591,276; California Department of Education \$ 328,658; Suplus Monetary Investment Fund \$270,775; Los Angeles County Children's Health Outreach Initiatives (CHOI) \$ 226,954; Los Angeles County Office of Education \$200,000)	
Total Revenue	\$100,633,402

Improved Family Functioning

Service	Grantee	Program(s)	Children	Caregivers	Providers	Amount
Intensive Family Support	CBO/Non-Profit	<ul style="list-style-type: none">Not Applicable	0	0	37	\$40,353
Total						\$40,353

Improved Child Development

Service	Grantee	Program(s)	Children	Caregivers	Providers	Amount
Quality Early Learning Supports	CBO/Non-Profit	<ul style="list-style-type: none"> Quality Counts California 	0	0	219	\$16,351,975
Quality Early Learning Supports	Resource and Referral Agency (COE or Non-Profit)	<ul style="list-style-type: none"> Quality Counts California 	0	0	13052	\$747,331
Quality Early Learning Supports	Research/Consulting Firm	<ul style="list-style-type: none"> Not Applicable 	0	0	516	\$38,860
Quality Early Learning Supports	CBO/Non-Profit	<ul style="list-style-type: none"> Not Applicable 	0	0	26	\$142,441
Quality Early Learning Supports	Child Care Centers	<ul style="list-style-type: none"> Not Applicable 	0	0	60	\$60,322
Quality Early Learning Supports	CBO/Non-Profit	<ul style="list-style-type: none"> Not Applicable 	0	0	40	\$60,322
Quality Early Learning Supports	County Office of Education/School District	<ul style="list-style-type: none"> Not Applicable 	0	0	52	\$60,322
Quality Early Learning Supports	County Office of Education/School District	<ul style="list-style-type: none"> Not Applicable 	0	0	120	\$60,322
Quality Early Learning Supports	Resource and Referral Agency (COE or Non-Profit)	<ul style="list-style-type: none"> Not Applicable 	0	0	70	\$60,322
Quality Early Learning Supports	CBO/Non-Profit	<ul style="list-style-type: none"> Not Applicable 	0	0	90	\$60,322
Total						\$17,642,539

Improved Child Health

Service	Grantee	Program(s)	Children	Caregivers	Providers	Amount
General Health Education and Promotion	Other Public	• Not Applicable	0	97	0	\$0
General Health Education and Promotion	Other Public	• Not Applicable	13	25	17	\$68,558
Early Intervention	Child Care Centers	• Care Coordination	847	0	36	\$153,031
Early Intervention	CBO/Non-Profit	• Care Coordination	20	36	0	\$134,483
Early Intervention	CBO/Non-Profit	• Care Coordination	1977	411	0	\$147,675
Early Intervention	CBO/Non-Profit	• Care Coordination	2101	0	0	\$156,959
Early Intervention	CBO/Non-Profit	• Care Coordination	3473	3473	31	\$134,748
Early Intervention	CBO/Non-Profit	• Care Coordination	871	887	76	\$145,274
Early Intervention	Hospital/Health Plan	• Not Applicable	0	0	545	\$137,427
Perinatal and Early Childhood Home Visiting	Hospital/Health Plan	• Local Model	631	1104	0	\$1,620,991
Perinatal and Early Childhood Home Visiting	Hospital/Health Plan	• Local Model	2126	3854	0	\$2,055,559
Perinatal and Early Childhood Home Visiting	Hospital/Health Plan	• Local Model	1492	1955	0	\$1,971,943
Perinatal and Early Childhood Home Visiting	Hospital/Health Plan	• Local Model	2105	2455	0	\$2,631,264

Total \$41,939,483

Service	Grantee	Program(s)	Children	Caregivers	Providers	Amount
Perinatal and Early Childhood Home Visiting	Hospital/Health Plan	<ul style="list-style-type: none"> Local Model 	1406	3112	0	\$1,682,726
Perinatal and Early Childhood Home Visiting	CBO/Non-Profit	<ul style="list-style-type: none"> Local Model 	2000	3636	0	\$2,065,816
Perinatal and Early Childhood Home Visiting	Hospital/Health Plan	<ul style="list-style-type: none"> Local Model 	1777	1725	0	\$1,409,898
Perinatal and Early Childhood Home Visiting	Hospital/Health Plan	<ul style="list-style-type: none"> Local Model 	3769	4678	0	\$2,541,246
Perinatal and Early Childhood Home Visiting	CBO/Non-Profit	<ul style="list-style-type: none"> Local Model 	1715	2755	0	\$3,344,479
Perinatal and Early Childhood Home Visiting	CBO/Non-Profit	<ul style="list-style-type: none"> Healthy Families America Parents as Teachers 	96	167	0	\$546,418
Perinatal and Early Childhood Home Visiting	CBO/Non-Profit	<ul style="list-style-type: none"> Healthy Families America Parents as Teachers 	94	171	0	\$622,038
Perinatal and Early Childhood Home Visiting	CBO/Non-Profit	<ul style="list-style-type: none"> Healthy Families America Parents as Teachers 	171	300	0	\$1,089,348
Perinatal and Early Childhood Home Visiting	CBO/Non-Profit	<ul style="list-style-type: none"> Healthy Families America Parents as Teachers 	36	29	0	\$326,034
Perinatal and Early Childhood Home Visiting	CBO/Non-Profit	<ul style="list-style-type: none"> Healthy Families America Parents as Teachers 	177	357	0	\$1,613,391

Total	\$41,939,483
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Service	Grantee	Program(s)	Children	Caregivers	Providers	Amount
Perinatal and Early Childhood Home Visiting	CBO/Non-Profit	<ul style="list-style-type: none"> • Healthy Families America • Parents as Teachers 	177	313	0	\$396,403
Perinatal and Early Childhood Home Visiting	CBO/Non-Profit	<ul style="list-style-type: none"> • Healthy Families America • Parents as Teachers 	135	196	0	\$786,994
Perinatal and Early Childhood Home Visiting	CBO/Non-Profit	<ul style="list-style-type: none"> • Healthy Families America • Parents as Teachers 	64	82	0	\$477,697
Perinatal and Early Childhood Home Visiting	CBO/Non-Profit	<ul style="list-style-type: none"> • Healthy Families America • Parents as Teachers 	35	40	0	\$411,314
Perinatal and Early Childhood Home Visiting	CBO/Non-Profit	<ul style="list-style-type: none"> • Healthy Families America • Parents as Teachers 	64	137	0	\$509,382
Perinatal and Early Childhood Home Visiting	CBO/Non-Profit	<ul style="list-style-type: none"> • Healthy Families America • Parents as Teachers 	93	163	0	\$1,090,960
Perinatal and Early Childhood Home Visiting	CBO/Non-Profit	<ul style="list-style-type: none"> • Healthy Families America • Parents as Teachers 	105	113	0	\$776,252
Perinatal and Early Childhood Home Visiting	CBO/Non-Profit	<ul style="list-style-type: none"> • Healthy Families America • Parents as Teachers 	13	13	0	\$283,862

Total	\$41,939,483
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Service	Grantee	Program(s)	Children	Caregivers	Providers	Amount
Perinatal and Early Childhood Home Visiting	CBO/Non-Profit	<ul style="list-style-type: none"> • Healthy Families America • Parents as Teachers 	15	27	0	\$273,943
Perinatal and Early Childhood Home Visiting	Resource and Referral Agency (COE or Non-Profit)	<ul style="list-style-type: none"> • Healthy Families America • Parents as Teachers 	348	565	0	\$2,186,865
Perinatal and Early Childhood Home Visiting	CBO/Non-Profit	<ul style="list-style-type: none"> • Healthy Families America • Parents as Teachers 	46	85	0	\$266,866
Perinatal and Early Childhood Home Visiting	CBO/Non-Profit	<ul style="list-style-type: none"> • Healthy Families America • Parents as Teachers 	107	131	0	\$822,110
Perinatal and Early Childhood Home Visiting	CBO/Non-Profit	<ul style="list-style-type: none"> • Healthy Families America • Parents as Teachers 	5	5	0	\$269,841
Perinatal and Early Childhood Home Visiting	CBO/Non-Profit	<ul style="list-style-type: none"> • Healthy Families America • Parents as Teachers 	47	52	0	\$417,821
Perinatal and Early Childhood Home Visiting	Hospital/Health Plan	<ul style="list-style-type: none"> • Local Model 	2052	1592	0	\$2,499,086
Perinatal and Early Childhood Home Visiting	Hospital/Health Plan	<ul style="list-style-type: none"> • Local Model 	699	906	0	\$1,024,004
Perinatal and Early Childhood Home Visiting	CBO/Non-Profit	<ul style="list-style-type: none"> • Local Model 	2412	3144	0	\$3,090,639
Perinatal and Early Childhood Home Visiting	Hospital/Health Plan	<ul style="list-style-type: none"> • Local Model 	618	645	0	\$973,433
Total						\$41,939,483

Service	Grantee	Program(s)	Children	Caregivers	Providers	Amount
Prenatal and Infant/Toddler Pediatric Support	Research/Consulting Firm	• DULCE	202	202	2	\$366,353
Prenatal and Infant/Toddler Pediatric Support	CBO/Non-Profit	• DULCE	201	201	0	\$371,337
Prenatal and Infant/Toddler Pediatric Support	CBO/Non-Profit	• DULCE	0	0	20	\$45,015
Total						\$41,939,483

Improved Systems Of Care

Service	Grantee	Program(s)	Amount
Policy and Public Advocacy	Higher Education	• Early Learning	\$61,553
Policy and Public Advocacy	Higher Education	• Early Learning	\$900,094
Policy and Public Advocacy	CBO/Non-Profit	• Resilient Families and Communities	\$18,558
Policy and Public Advocacy	CBO/Non-Profit	• Resilient Families and Communities	\$1,483,142
Policy and Public Advocacy	CBO/Non-Profit	• Child Health • Early Learning	\$21,199
Policy and Public Advocacy	CBO/Non-Profit	• Not Applicable	\$1,624,989
Policy and Public Advocacy	Research/Consulting Firm	• Not Applicable	\$156,673
Policy and Public Advocacy	CBO/Non-Profit	• Early Learning	\$2,366,822
Policy and Public Advocacy	Higher Education	• Not Applicable	\$85,354
Policy and Public Advocacy	Higher Education	• Not Applicable	\$0
Policy and Public Advocacy	Higher Education	• Child Health	\$0
Policy and Public Advocacy	Research/Consulting Firm	• Early Learning	\$248,980
Policy and Public Advocacy	CBO/Non-Profit	• Not Applicable	\$92,329
Policy and Public Advocacy	Research/Consulting Firm	• Not Applicable	\$502,686
Policy and Public Advocacy	CBO/Non-Profit	• Not Applicable	\$6,634,019
Policy and Public Advocacy	CBO/Non-Profit	• Not Applicable	\$4,159,901
Policy and Public Advocacy	CBO/Non-Profit	• Not Applicable	\$3,379,813
Policy and Public Advocacy	CBO/Non-Profit	• Not Applicable	\$1,841,619

Total **\$37,870,397**

Service	Grantee	Program(s)	Amount
Policy and Public Advocacy	CBO/Non-Profit	• Not Applicable	\$1,228,377
Policy and Public Advocacy	Other Public	• Early Learning	\$0
Policy and Public Advocacy	Research/Consulting Firm	• Child Health	\$24,621
Policy and Public Advocacy	CBO/Non-Profit	• Resilient Families and Communities	\$0
Policy and Public Advocacy	CBO/Non-Profit	• Resilient Families and Communities	\$799,562
Policy and Public Advocacy	Research/Consulting Firm	• Child Health	\$46,164
Policy and Public Advocacy	Research/Consulting Firm	• Resilient Families and Communities	\$18,466
Programs and Systems Improvement Efforts	Child Care Centers	• Not Applicable	\$358,975
Programs and Systems Improvement Efforts	Higher Education	• Not Applicable	\$557,359
Programs and Systems Improvement Efforts	CBO/Non-Profit	• Not Applicable	\$1,073,275
Programs and Systems Improvement Efforts	Hospital/Health Plan	• Family Strengthening Systems	\$3,567,142
Programs and Systems Improvement Efforts	Research/Consulting Firm	• Not Applicable	\$1,138,723
Programs and Systems Improvement Efforts	Research/Consulting Firm	• Not Applicable	\$527,394
Programs and Systems Improvement Efforts	County Office of Education/School District	• Not Applicable	\$472,934
Programs and Systems Improvement Efforts	County Office of Education/School District	• Not Applicable	\$3,041,497
Programs and Systems Improvement Efforts	County Office of Education/School District	• Not Applicable	\$5,540
Programs and Systems Improvement Efforts	County Office of Education/School District	• Not Applicable	\$32,892
Programs and Systems Improvement Efforts	Resource and Referral Agency (COE or Non-Profit)	• Not Applicable	\$37,012
Total			\$37,870,397

Service	Grantee	Program(s)	Amount
Programs and Systems Improvement Efforts	Other Public	<ul style="list-style-type: none"> Not Applicable 	\$40,009
Programs and Systems Improvement Efforts	County Office of Education/School District	<ul style="list-style-type: none"> Not Applicable 	\$5,707
Programs and Systems Improvement Efforts	County Office of Education/School District	<ul style="list-style-type: none"> Not Applicable 	\$8,430
Programs and Systems Improvement Efforts	Hospital/Health Plan	<ul style="list-style-type: none"> Family Strengthening Systems 	\$191,016
Programs and Systems Improvement Efforts	County Health & Human Services	<ul style="list-style-type: none"> Early Identification and Intervention 	\$824,269
Programs and Systems Improvement Efforts	CBO/Non-Profit	<ul style="list-style-type: none"> Family Strengthening Systems 	\$92,329
Programs and Systems Improvement Efforts	Other Public	<ul style="list-style-type: none"> Trauma-Informed Care/ACES 	\$52,044
Programs and Systems Improvement Efforts	Other Public	<ul style="list-style-type: none"> Not Applicable 	\$10,918
Programs and Systems Improvement Efforts	Research/Consulting Firm	<ul style="list-style-type: none"> Not Applicable 	\$91,847
Programs and Systems Improvement Efforts	Other Public	<ul style="list-style-type: none"> Not Applicable 	\$46,164
Total			\$37,870,397

Expenditure Details

Category	Amount
Program Expenditures	\$97,492,772
Administrative Expenditures	\$13,169,510
Evaluation Expenditures	\$3,397,082
Total Expenditures	\$114,059,364
Excess (Deficiency) Of Revenues Over (Under) Expenses	(\$13,425,962)

Other Financing Details

Category	Amount
Sale(s) of Capital Assets	\$0
Other	\$0
Total Other Financing Sources	\$0

Net Change in Fund Balance

Category	Amount
Fund Balance - Beginning	\$352,109,768
Fund Balance - Ending	\$338,683,806
Net Change In Fund Balance	(\$13,425,962)

Fiscal Year Fund Balance

Category	Amount
Nonspendable	\$2,193,116
Restricted	\$0
Committed	\$138,338,530
Assigned	\$113,226,421
Unassigned	\$84,925,739
Total Fund Balance	\$338,683,806

Expenditure Note

No data entered for this section as of 9/30/2020 9:57:58 AM.

Small Population County Funding Augmentation Expenditure Detail

Category	Amount	Comment
Administration	\$0	
Evidence Based Programs	\$0	
Evidence Informed Programs	\$0	
Funded Programs	\$0	
Professional Development, Training and Technical Assistance	\$0	
Evaluation	\$0	
Other (Please Explain)	\$0	
Total	\$0	
If unspent funds occurred during the FY, please list amount and provide explanation.	\$0	



Annual Report AR-2
Los Angeles Demographic Worksheet
July 1, 2019 - June 30, 2020

Population Served

Category	Number
Primary Caregivers	39,838
Children Less than 3 Years Old	30,871
Children from 3rd to 6th Birthday	3,342
Children – Ages Unknown (birth to 6th Birthday)	120
Providers	15,009
Total Population Served	89,180

Primary Languages Spoken in the Home

Category	Number of Children	Number of Primary Caregivers
English	20,705	18,637
Spanish	11,902	9,702
Cantonese	8	6
Mandarin	26	31
Vietnamese	17	16
Korean	14	15
Other - Specify with text box Hmong	1	1
Other - Specify with text box Tagalog	73	65
Other - Specify with text box Other	390	335
Unknown	1,197	11,030
Totals	34,333	39,838

Race/Ethnicity of Population Served

Category	Number of Children	Number of Primary Caregivers
Alaska Native/American Indian	59	42
Asian	1,265	1,237
Black/African-American	2,666	2,381
Hispanic/Latino	24,168	21,613
Native Hawaiian or Other Pacific Islander	92	80
White	2,970	2,014
Two or more races	800	644
Other – Specify with text box Other	292	262
Unknown	2,021	11,565
Totals	34,333	39,838

Duplication Assessment

Category	Data
Degree of Duplication	15%
Confidence in Data	Somewhat confident
Additional Details (Optional)	



Annual Report AR-3

Los Angeles County Evaluation Summary and Highlights

July 1, 2019 - June 30, 2020

County Evaluation Summary

Evaluation Activities Completed, Findings, and Policy Impact

In line with other First 5 County Commissions, First 5 LA is shifting from funding direct services to directing its resources towards promoting and fostering systems-level efforts and impacts. This fiscal year, First 5 LA did not have any completed evaluations. However, the Quality Start Los Angeles (QSLA) Developmental Evaluation continues to be ongoing. QSLA is a voluntary quality rating and improvement system designed to help parents choose the best early childhood education for their family. The goal of the developmental evaluation is to refine and improve the QSLA model. This evaluation will focus on three key topics: 1) Assessment Technical Assistance, 2) Quality Tier Rating Perceptions and 3) Program and Specialty Coaching. There are four main data collection and analysis activities: 1) administrative data analysis; 2) focus groups and interviews; 3) coaching observations; and 4) program survey. Multiple respondents participated in the focus groups and interviews, including key stakeholders, coaches, assessment TAs, and program staff. The evaluation will continue through February 2021. To ensure the findings and recommendations from the developmental evaluation reach a wide audience, RAND will develop three different products intended for wide public distribution: a final report, research brief and public presentation slide deck. Because this evaluation is ongoing, no current policy impacts have been identified. Additionally, First 5 LA is funding an evaluation of the early identification and intervention (EII) First Connections model to draw out key outcome and practice learnings inform future EII efforts, including Help Me Grow LA. The final evaluation report is delayed to October 2020 due to the COVID-19 pandemic. Finally, First 5 LA completed preparations for the Welcome Baby Impact Study, a longitudinal randomized control trial to establish the Welcome Baby Program as an evidence-based home visiting model, prior to the study needing to be adjusted in response to the COVID-19 pandemic. These efforts are ongoing.

County Highlights

County Highlight

First 5 LA had more than one-hundred service accomplishments during the 2019-20 Fiscal Year. First 5 LA's funding of First Connections at Eisner Health helped a mother and her 2-year old son, who was concerned about a delay in speech and development. The mother had expressed concern at her previous clinic, but when the provider failed to screen, she switched to Eisner Health. During the patient's first encounter at Eisner's Pediatric Department, the patient was given an ASQ and the results confirmed the mother's concerns. Eisner was able to identify the patient's needs and referred him to the TLC Bridge Program with the First 5 LA Grant and to South Central LA Regional Center (SCLARC). The mother reported that the patient would act out and have tantrums because he was unable to express his wants or needs. After treatment, the patient's behavior not only improved with parents, but also with his siblings. Once the patient aged-out of the regional center system, TLC Bridge Program assisted the transition of the patient to the LAUSD System to develop an Individualized Education Program (IEP) to obtain ongoing Speech Therapy Services. Another success story comes from our Regional Support Networks, specifically Region 2. Concerned the COVID-19 pandemic would further exacerbate food insecurity in South LA and Compton, First 5 LA Region 2 Best Start Communities, Community Health Councils (CHC), and Sustainable Economic Enterprises of LA (SEE-LA) entered a partnership to establish the Farm Box Grab & Go to distribute over 17,000 farm boxes to residents. The 10-week program was 100% community-led. Dozens of volunteers and community-based organizations across the region joined to safely distribute thousands of farm boxes, which provided a week's worth of fresh, locally grown produce and eggs for a family of four. This work is an example of how activating a nurtured network can connect families with critical food and other resources to help them thrive in a moment of crisis.

APPENDIX P

Revenue Detail

Tobacco Tax Funds	57,126,105
Prop. 56	7,482,310
First 5 Impact Funds	12,484,604
Revenue from Interest	8,183,532
Other Funds	6,201,157
Total	91,477,708

Expenditure Detail

Program Expenditures	103,030,913
Administrative Expenditures	12,650,719
Evaluation Expenditures	3,105,982
Total Expenditures	118,787,614

Net Change in Fund Balance

Fund Balance - Beginning	379,419,674
Fund Balance - Ending	352,109,768
Net Change in Fund Balance	(27,309,906)

Fiscal Year Fund Balance

Nonspendable	50,000
Restricted	-
Committed	160,450,304
Assigned	135,351,766
Unassigned	56,257,698
Total Fund Balance	352,109,768

Contract #	Organization Name	Project Title	Start Date	End Date	Department	Project Description	Expenditures	State Reporting Requirements
00799	Northridge Hospital Foundation	Welcome Baby	7/1/2019	6/30/2020	Programs	The Welcome Baby program is a voluntary, universally provided hospital and home-based intervention for pregnant and postpartum women. The primary objective is to work with families to maximize the health, safety and security of the baby and parent-child relationship and to facilitate access to support and services when needed. The Welcome Baby program includes prenatal and postpartum home visits, as well as a hospital at the time of the child's birth.	1,316,752	Required; Children, Family & Provider Survey
00800	Providence Holy Cross Foundation	Welcome Baby	7/1/2019	6/30/2020	Programs	The Welcome Baby program is a voluntary, universally provided hospital and home-based intervention for pregnant and postpartum women. The primary objective is to work with families to maximize the health, safety and security of the baby and parent-child relationship and to facilitate access to support and services when needed. The Welcome Baby program includes prenatal and postpartum home visits, as well as a hospital at the time of the child's birth.	1,669,758	Required; Children, Family & Provider Survey
00801	Providence Little Company of Mary Foundation	Welcome Baby	7/1/2019	6/30/2020	Programs	The Welcome Baby program is a voluntary, universally provided hospital and home-based intervention for pregnant and postpartum women. The primary objective is to work with families to maximize the health, safety and security of the baby and parent-child relationship and to facilitate access to support and services when needed. The Welcome Baby program includes prenatal and postpartum home visits, as well as a hospital at the time of the child's birth.	1,601,835	Required; Children, Family & Provider Survey

00802	St. Francis Medical Center	Welcome Baby	7/1/2019	6/30/2020	Programs	The Welcome Baby program is a voluntary, universally provided hospital and home-based intervention for pregnant and postpartum women. The primary objective is to work with families to maximize the health, safety and security of the baby and parent-child relationship and to facilitate access to support and services when needed. The Welcome Baby program includes prenatal and postpartum home visits, as well as a hospital at the time of the child's birth.	2,137,411	Required; Children, Family & Provider Survey
00803	St. Mary Medical Center Foundation	Welcome Baby	7/1/2019	6/30/2020	Programs	The Welcome Baby program is a voluntary, universally provided hospital and home-based intervention for pregnant and postpartum women. The primary objective is to work with families to maximize the health, safety and security of the baby and parent-child relationship and to facilitate access to support and services when needed. The Welcome Baby program includes prenatal and postpartum home visits, as well as a hospital at the time of the child's birth.	1,366,901	Required; Children, Family & Provider Survey
00804	White Memorial Community Benefit Corporation	Welcome Baby	7/1/2019	6/30/2020	Programs	The Welcome Baby program is a voluntary, universally provided hospital and home-based intervention for pregnant and postpartum women. The primary objective is to work with families to maximize the health, safety and security of the baby and parent-child relationship and to facilitate access to support and services when needed. The Welcome Baby program includes prenatal and postpartum home visits, as well as a hospital at the time of the child's birth.	1,678,090	Required; Children, Family & Provider Survey

00805	Emanate Health	Welcome Baby	7/1/2019	6/30/2020	Programs	The Welcome Baby program is a voluntary, universally provided hospital and home-based intervention for pregnant and postpartum women. The primary objective is to work with families to maximize the health, safety and security of the baby and parent-child relationship and to facilitate access to support and services when needed. The Welcome Baby program includes prenatal and postpartum home visits, as well as a hospital at the time of the child's birth.	1,145,279	Required; Children, Family & Provider Survey
00809	Long Beach Memorial Medical Center DBA Miller Children's & Women's Hospital	Welcome Baby	7/1/2019	6/30/2020	Programs	The Welcome Baby program is a voluntary, universally provided hospital and home-based intervention for pregnant and postpartum women. The primary objective is to work with families to maximize the health, safety and security of the baby and parent-child relationship and to facilitate access to support and services when needed. The Welcome Baby program includes prenatal and postpartum home visits, as well as a hospital at the time of the child's birth.	2,064,288	Required; Children, Family & Provider Survey
00810	Antelope Valley Partners for Health	Welcome Baby	7/1/2019	6/30/2020	Programs	The Welcome Baby program is a voluntary, universally provided hospital and home-based intervention for pregnant and postpartum women. The primary objective is to work with families to maximize the health, safety and security of the baby and parent-child relationship and to facilitate access to support and services when needed. The Welcome Baby program includes prenatal and postpartum home visits, as well as a hospital at the time of the child's birth.	2,716,765	Required; Children, Family & Provider Survey

00811	Plaza Community Services, A California Nonprofit Religious Corporation	Select Home Visitation	7/1/2019	6/30/2020	Programs	The Select Home Visiting strategy consists of the provision of intensive, home visiting program services to benefit families residing within a Best Start Community and needing more focused support. The programs include home visits delivered weekly, biweekly, or monthly, depending on the family's needs. The program aims to 1) increase parent knowledge of early childhood development and improve parenting practices; 2) provide early detection of developmental delays and health issues; 3) prevent child abuse and neglect; and 4) increase children's school readiness and school success.	443,863	Required; Children, Family & Provider Survey
00812	Wellnest Emotional Health & Wellness	Select Home Visitation	7/1/2019	6/30/2020	Programs	The Select Home Visiting strategy consists of the provision of intensive, home visiting program services to benefit families residing within a Best Start Community and needing more focused support. The programs include home visits delivered weekly, biweekly, or monthly, depending on the family's needs. The program aims to 1) increase parent knowledge of early childhood development and improve parenting practices; 2) provide early detection of developmental delays and health issues; 3) prevent child abuse and neglect; and 4) increase children's school readiness and school success.	505,290	Required; Children, Family & Provider Survey

00813	El Nido Family Centers	Select Home Visitation	7/1/2019	6/30/2020	Programs	The Select Home Visitation strategy consists of the provision of intensive, home visiting program services to benefit families residing within a Best Start Community and needing more focused support. The programs include home visits delivered weekly, biweekly, or monthly, depending on the family's needs. Clients receive client-centered, strength-based information and support during these visits. The programs aim to 1) increase parent knowledge of early childhood development and improve parenting practices; 2) provide early detection of developmental delays and health issues; 3) prevent child abuse and neglect; and 4) increase children's school readiness and school success. In FY 16-17, staff continued to be trained and receive support to serve clients. In FY 17-18, staff will continue to service clients with a focus on increasing enrollment.	884,892	Required; Children, Family & Provider Survey
00814	Human Services Association	Select Home Visitation	7/1/2019	6/30/2020	Programs	The Select Home Visiting strategy consists of the provision of intensive, home visiting program services to benefit families residing within a Best Start Community and needing more focused support. The programs include home visits delivered weekly, biweekly, or monthly, depending on the family's needs. The program aims to 1) increase parent knowledge of early childhood development and improve parenting practices; 2) provide early detection of developmental delays and health issues; 3) prevent child abuse and neglect; and 4) increase children's school readiness and school success.	264,842	Required; Children, Family & Provider Survey

00815	Antelope Valley Partners for Health	Select Home Visitation	7/1/2019	6/30/2020	Programs	The Select Home Visiting strategy consists of the provision of intensive, home visiting program services to benefit families residing within a Best Start Community and needing more focused support. The programs include home visits delivered weekly, biweekly, or monthly, depending on the family's needs. The program aims to 1) increase parent knowledge of early childhood development and improve parenting practices; 2) provide early detection of developmental delays and health issues; 3) prevent child abuse and neglect; and 4) increase children's school readiness and school success.	1,310,579	Required; Children, Family & Provider Survey
00816	St. Mary Medical Center Foundation	Select Home Visitation	7/1/2019	6/30/2020	Programs	The Select Home Visitation strategy consists of the provision of intensive, home visiting program services to benefit families residing within a Best Start Community and needing more focused support. The programs include home visits delivered weekly, biweekly, or monthly, depending on the family's need. The program aims to 1) increase parent knowledge of early childhood development and improve parenting practices; 2) provide early detection of developmental delays and health issues; 3) prevent child abuse and neglect; and 4) increase children's school readiness and school successes.	322,003	Required; Children, Family & Provider Survey

00817	SHIELDS for Families	Select Home Visitation	7/1/2019	6/30/2020	Programs	The Select Home Visiting strategy consists of the provision of intensive, home visiting program services to benefit families residing within a Best Start Community and needing more focused support. The programs include home visits delivered weekly, biweekly, or monthly, depending on the family's needs. The program aims to 1) increase parent knowledge of early childhood development and improve parenting practices; 2) provide early detection of developmental delays and health issues; 3) prevent child abuse and neglect; and 4) increase children's school readiness and school success.	639,286	Required; Children, Family & Provider Survey
00818	Pacific Asian Counseling Services	Select Home Visitation	7/1/2019	6/30/2020	Programs	The Select Home Visiting strategy consists of the provision of intensive, home visiting program services to benefit families residing within a Best Start Community and needing more focused support. The programs include home visits delivered weekly, biweekly, or monthly, depending on the family's needs. The program aims to 1) increase parent knowledge of early childhood development and improve parenting practices; 2) provide early detection of developmental delays and health issues; 3) prevent child abuse and neglect; and 4) increase children's school readiness and school success.	388,040	Required; Children, Family & Provider Survey

00819	The Children's Clinic, "Serving Children and Their Families"	Select Home Visitation	7/1/2019	6/30/2020	Programs	The Select Home Visitation strategy consists of the provision of intensive, home visiting program services to benefit families residing within a Best Start Community and needing more focused support. The programs include home visits delivered weekly, biweekly, or monthly, depending on the family's need. The program aims to 1) increase parent knowledge of early childhood development and improve parenting practices; 2) provide early detection of developmental delays and health issues; 3) prevent child abuse and neglect; and 4) increase children's school readiness and school successes.	334,116	Required; Children, Family & Provider Survey
00820	The Whole Child - Mental Health & Housing Services	Select Home Visitation	7/1/2019	6/30/2020	Programs	The Select Home Visiting strategy consists of the provision of intensive, home visiting program services to benefit families residing within a Best Start Community and needing more focused support. The programs include home visits delivered weekly, biweekly, or monthly, depending on the family's needs. The program aims to 1) increase parent knowledge of early childhood development and improve parenting practices; 2) provide early detection of developmental delays and health issues; 3) prevent child abuse and neglect; and 4) increase children's school readiness and school success.	413,778	Required; Children, Family & Provider Survey

00821	Children's Institute, Inc.	Select Home Visitation	7/1/2019	6/30/2020	Programs	The Select Home Visiting strategy consists of the provision of intensive, home visiting program services to benefit families residing within a Best Start Community and needing more focused support. The programs include home visits delivered weekly, biweekly, or monthly, depending on the family's needs. The program aims to 1) increase parent knowledge of early childhood development and improve parenting practices; 2) provide early detection of developmental delays and health issues; 3) prevent child abuse and neglect; and 4) increase children's school readiness and school success.	886,202	Required; Children, Family & Provider Survey
00822	Child and Family Guidance Center	Select Home Visitation	7/1/2019	6/30/2020	Programs	The Select Home Visitation strategy consists of the provision of intensive, home visiting program services to benefit families residing within a Best Start Community and needing more focused support. The programs include home visits delivered weekly, biweekly, or monthly, depending on the family's needs. Clients receive client-centered, strength-based information and support during these visits. The programs aim to 1) increase parent knowledge of early childhood development and improve parenting practices; 2) provide early detection of developmental delays and health issues; 3) prevent child abuse and neglect; and 4) increase children's school readiness and school success. In FY 16-17, staff continued to be trained and receive support to serve clients. In FY 17-18, staff will continue to service clients with a focus on increasing enrollment.	630,560	Required; Children, Family & Provider Survey

00823	Foothill Family Service	Select Home Visitation	7/1/2019	6/30/2020	Programs	The Select Home Visiting strategy consists of the provision of intensive, home visiting program services to benefit families residing within a Best Start Community and needing more focused support. The programs include home visits delivered weekly, biweekly, or monthly, depending on the family's needs. The program aims to 1) increase parent knowledge of early childhood development and improve parenting practices; 2) provide early detection of developmental delays and health issues; 3) prevent child abuse and neglect; and 4) increase children's school readiness and school success.	230,585	Required; Children, Family & Provider Survey
00824	SPIRITT Family Services	Select Home Visitation	7/1/2019	6/30/2020	Programs	The Select Home Visiting strategy consists of the provision of intensive, home visiting program services to benefit families residing within a Best Start Community and needing more focused support. The programs include home visits delivered weekly, biweekly, or monthly, depending on the family's needs. The program aims to 1) increase parent knowledge of early childhood development and improve parenting practices; 2) provide early detection of developmental delays and health issues; 3) prevent child abuse and neglect; and 4) increase children's school readiness and school success.	222,528	Required; Children, Family & Provider Survey

00826	Child Care Resource Center, Inc.	Select Home Visitation	7/1/2019	6/30/2020	Programs	The Select Home Visiting strategy consists of the provision of intensive, home visiting program services to benefit families residing within a Best Start Community and needing more focused support. The programs include home visits delivered weekly, biweekly, or monthly, depending on the family's needs. The program aims to 1) increase parent knowledge of early childhood development and improve parenting practices; 2) provide early detection of developmental delays and health issues; 3) prevent child abuse and neglect; and 4) increase children's school readiness and school success.	1,776,420	Required; Children, Family & Provider Survey
00827	Friends of the Family	Select Home Visitation	7/1/2019	6/30/2020	Programs	The Select Home Visiting strategy consists of the provision of intensive, home visiting program services to benefit families residing within a Best Start Community and needing more focused support. The programs include home visits delivered weekly, biweekly, or monthly, depending on the family's needs. The program aims to 1) increase parent knowledge of early childhood development and improve parenting practices; 2) provide early detection of developmental delays and health issues; 3) prevent child abuse and neglect; and 4) increase children's school readiness and school success.	216,778	Required; Children, Family & Provider Survey

00829	Lundquist Institute for Biomedical Innovation at Harbor- UCLA Medical Center	Select Home Visitation	7/1/2019	6/30/2020	Programs	The Select Home Visiting strategy consists of the provision of intensive, home visiting program services to benefit families residing within a Best Start Community and needing more focused support. The programs include home visits delivered weekly, biweekly, or monthly, depending on the family's needs. The program aims to 1) increase parent knowledge of early childhood development and improve parenting practices; 2) provide early detection of developmental delays and health issues; 3) prevent child abuse and neglect; and 4) increase children's school readiness and school success.	667,811	Required; Children, Family & Provider Survey
00830	The Richstone Family Center, Inc.	Select Home Visitation	7/1/2019	6/30/2020	Programs	The Select Home Visiting strategy consists of the provision of intensive, home visiting program services to benefit families residing within a Best Start Community and needing more focused support. The programs include home visits delivered weekly, biweekly, or monthly, depending on the family's needs. The program aims to 1) increase parent knowledge of early childhood development and improve parenting practices; 2) provide early detection of developmental delays and health issues; 3) prevent child abuse and neglect; and 4) increase children's school readiness and school success.	219,195	Required; Children, Family & Provider Survey

00831	Children's Bureau of Southern California	Select Home Visitation	7/1/2019	6/30/2020	Programs	The Select Home Visiting strategy consists of the provision of intensive, home visiting program services to benefit families residing within a Best Start Community and needing more focused support. The programs include home visits delivered weekly, biweekly, or monthly, depending on the family's needs. The program aims to 1) increase parent knowledge of early childhood development and improve parenting practices; 2) provide early detection of developmental delays and health issues; 3) prevent child abuse and neglect; and 4) increase children's school readiness and school success.	339,402	Required; Children, Family & Provider Survey
00832	Valley Presbyterian Hospital Foundation	Welcome Baby	7/1/2019	6/30/2020	Programs	The Welcome Baby program is a voluntary, universally provided hospital and home-based intervention for pregnant and postpartum women. The primary objective is to work with families to maximize the health, safety and security of the baby and parent-child relationship and to facilitate access to support and services when needed. The Welcome Baby program includes prenatal and postpartum home visits, as well as a hospital visit at the time of the child's birth. In fiscal year 17-18, staff will continue to serve clients with a focus on increasing enrollment and participate in a number of evaluation studies conducted by the First 5 LA research and evaluation team.	2,030,041	Required; Children, Family & Provider Survey

00835	Prime Healthcare Centinela, LLC DBA Centinela Hospital Medical Center	Welcome Baby	7/1/2019	6/30/2020	Programs	The Welcome Baby program is a voluntary, universally provided hospital and home-based intervention for pregnant and postpartum women. The primary objective is to work with families to maximize the health, safety and security of the baby and parent-child relationship and to facilitate access to support and services when needed. The Welcome Baby program includes prenatal and postpartum home visits, as well as a hospital at the time of the child's birth.	831,813	Required; Children, Family & Provider Survey
00836	Allies for Every Child, Inc. (fka Westside Children's Center, Inc)	First Connections	7/1/2019	6/30/2020	Programs	FY 18-19 contract renewal for Westside Children's Center to implement the Early Identification of Autism and Other Developmental Delays Project (First Connections) to provide screenings for infants and toddlers. Westside Disabilities Manager will prepare a Toolkit for program sustainability and share knowledge of successful early identification strategies to ensure future staff will be able to assist families seeking services. They will provide training to partners such as the Latino Resource Organization.	124,309	Required; Children, Family & Provider Survey
00837	Foothill Family Service	First Connections	7/1/2019	6/30/2020	Programs	In September 2011, First 5 LA approved \$900,000 allocation to focus on the early identification of Autism and other Developmental Delays and in May 2013, the Commission approved an additional \$1.6 million, bringing the total allocation to \$2.5 million. On March 10, 2016 the Commission approved an additional \$1.25 million allocation to fund this program until June 30th 2018. On November 9, 2017 the Commission approved an additional \$1.9 million to fund this program until June 30, 2020 with a total funding of 5.625 million.	109,242	Required; Children, Family & Provider Survey

00838	AltaMed Health Services Corporation	First Connections	7/1/2019	6/30/2020	Programs	In September 2011, First 5 LA approved \$900,000 allocation to focus on the early identification of Autism and other Developmental Delays and in May 2013, the Commission approved an additional \$1.6 million, bringing the total allocation to \$2.5 million. On March 10, 2016 the Commission approved an additional \$1.25 million allocation to fund this program until June 30th 2018. On November 9, 2017 the Commission approved an additional \$1.9 million to fund this program until June 30,2020 with a total funding of 5.625 million.	119,958	Required; Children, Family & Provider Survey
00839	Eisner Health dba Pediatric & Family Medical Center	First Connections	7/1/2019	6/30/2020	Programs	In September 2011, First 5 LA approved \$900,000 allocation to focus on the early identification of Autism and other Developmental Delays and in May 2013, the Commission approved an additional \$1.6 million, bringing the total allocation to \$2.5 million. On March 10, 2016 the Commission approved an additional \$1.25 million allocation to fund this program until June 30th 2018. On November 9, 2017 the Commission approved an additional \$1.9 million to fund this program until June 30, 2020 with a total funding of 5.625 million.	127,500	Required; Children, Family & Provider Survey
00840	Northeast Valley Health Corporation	First Connections	7/1/2019	6/30/2020	Programs	In September 2011, First 5 LA approved \$900,000 allocation to focus on the early identification of Autism and other Developmental Delays and in May 2013, the Commission approved an additional \$1.6 million, bringing the total allocation to \$2.5 million. On March 10, 2016 the Commission approved an additional \$1.25 million allocation to fund this program until June 30th 2018. On November 9, 2017 the Commission approved an additional \$1.9 million to fund this program until June 30, 2020 with a total funding of 5.625 million.	109,457.97	Required; Children, Family & Provider Survey

00841	South Central Los Angeles Regional Center for Developmentally Disabled Persons, Inc.	First Connections	7/1/2019	6/30/2020	Programs	In September 2011, First 5 LA approved \$900,000 allocation to focus on the early identification of Autism and other Developmental Delays and in May 2013, the Commission approved an additional \$1.6 million, bringing the total allocation to \$2.5 million. On March 10, 2016 the Commission approved an additional \$1.25 million allocation to fund this program until June 30th 2018. On November 9, 2017 the Commission approved an additional \$1.9 million to fund this program until June 30, 2020 with a total funding of 5.625 million.	118,007.61	Required; Children, Family & Provider Survey
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00858	Los Angeles Universal Preschool dba Child360	QRIS Continuous Site Engagement	7/1/2019	6/30/2020	Programs	LAUP will utilize the fund balance to support work in four areas: Quality Rating and Improvement Systems (QRIS), Workforce Development, Policy & Advocacy, and Business Development. The bulk of the allocation will be used to provide site level quality improvement supports for ECE programs serving infants, toddlers and preschoolers in Los Angeles County. Quality improvement supports will include coaching, leadership consultation, training/professional development, family engagement support, and grants for high-quality programs. LAUP will identify a minimum of 239 programs to partner with that are not eligible for similar services under the QRIS block grant because they do not have California State Preschool Program (CSPP) funding. Programs will be selected from a pool of sites that have participated in Race to the Top – Early Learning Challenge (RTT-ELC) and are familiar with the Quality Continuum Framework (QCF). Staff from participating programs will have an opportunity to receive ECE career advisement and participate in a stipend program. LAUP will also continue to advocate for increased public investment in high quality early education. Advocacy efforts will include funding for increased reimbursement rates, access and quality improvement. In addition, a portion of the fund balance will be used to support LAUP's ongoing business development activities including expansion of Training & Consulting Services and a Shared Services pilot.	13,282,927.44	Required; Provider Only Survey
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00861	Child Care Alliance of Los Angeles	Early Childhood Education Credential Advocacy Project	7/1/2019	6/30/2020	Programs	<p>The Early Childhood Education (ECE) Credential Advocacy Project increases access to quality ECE by strengthening the preparation and professional development system for early childhood educators. The project supports 1) the modification and implementation of the Child Development Permit Matrix, a tool that defines California's six levels of Child Development Permits and the issuance requirements of each level, and 2) the development and implementation of ECE Credential, a professional credential for teachers who work with children in 0-8 years old.</p> <p>The Contractor is the fiscal agent for Partnerships for Education, Articulation and Coordination through Higher Education (PEACH). PEACH is currently comprised of ECE and Child Development faculty members from fifteen (15) Los Angeles County community colleges, six (6) California State University (CSU) campuses and the CSU Chancellor's Office, three (3) private universities and UCLA Education Extension Early Childhood Education Program. Launched in 2011, as part of the Los Angeles County ECE Workforce Consortium, PEACH is a higher education systems initiative that works with faculty from colleges and universities to strengthen the preparation and career pathways in the ECE field.</p>	731,158.08	Required; Systems of Care Survey
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00869	The Tides Center	Abriendo Puertas - Family Engagement Provider Capacity	7/1/2019	12/31/2020	Programs	The purpose of the strategic partnership with Abriendo Puertas (fiscal agent: Tides Center) is to generate implementation and participant outcome lessons learned that can be used by a broad array of Abriendo Puertas and other family engagement program implementers when making decisions related to programs. The primary goals of this phase of work are to 1) understand the factors that affect program implementation across 20 diverse sites; 2) monitor and document provider and participant experiences at each site; 3) summarize and develop short-, medium, and long-term plans for Abriendo Puertas programming at each site; and 4) conduct a local and national landscape of implementation practices in existing programming across the country.	871,835.61	Required; Systems of Care Survey
07030	Public Health Foundation Enterprises Inc.	WIC Data Mining Research Partnership	7/1/2019	6/30/2020	Integration & Learning	The primary goal of the project is to provide comprehensive data about the low-income 0-5 population in LA County. PHFE WIC collaborates with the California State WIC Program and the six other local agency WIC Programs in LA County to collect and analyze WIC data. First 5 LA also provides support for a survey, conducted every three years, of a sample of WIC mothers in LA County. This year will be a survey preparation year. The data collected from these two efforts has been critical to our understanding of the status of low-income families in LA County. The project examines both WIC administrative data and periodic surveys of WIC families. The funding comes from our data development allocation.	15,075.00	Required; Systems of Care Survey

07408	Dignity Community Care	Welcome Baby	7/1/2019	6/30/2020	Programs	The Welcome Baby program is a voluntary, universally provided hospital and home-based intervention for pregnant and postpartum women. The primary objective is to work with families to maximize the health, safety and security of the baby and parent-child relationship and to facilitate access to support and services when needed. The Welcome Baby program includes prenatal and postpartum home visits, as well as a hospital at the time of the child's birth.	2,510,567.36	Required; Children, Family & Provider Survey
07500	City of Long Beach	Black Infant Health Program	7/1/2016	6/30/2020	Programs		-	Require; Children, Families, Providers Survey
07503	City of Pasadena Public Health Department	Black Infant Health Program	7/1/2016	6/30/2020	Programs		55,690.55	Require; Children, Families, Providers Survey
08309	The Regents of the University of California DBA University of California Davis Health	Parent Child Interaction Therapy Training Contractor	7/1/2018	12/31/2019	Programs	UC Davis will act as the Training Contractor for PCIT project and will be responsible for the design, development, and implementation of training.	32,779.00	Required; Provider Only Survey
08426	Dignity Community Care	Family Strengthenin g Oversight Entity	7/1/2019	6/30/2020	Programs	The Board originally approved the Oversight Entity on September 9, 2010, and is continued under the Family Outcomes area as part of the Strategic Plan FY 15-20. Funding is from the Best Start Family Strengthening item of the Programmatic Budget. The Oversight Entity provides oversight to the Welcome Baby and Select Home Visiting grantees to provide training; fidelity monitoring; technical assistance; database support; and provision of program materials.	2,897,636.88	Required; Systems of Care Survey

08503	Child Care Alliance of Los Angeles	Los Angeles County ECE Workforce Registry Office	7/1/2019	6/30/2020	Programs	The purpose of this project is to continue the operation, development, and expansion of the California Early Care and Education Workforce Registry in L.A. County. Funding is available in the ECE Programmatic Budget.	607,066.55	Required; Provider Only Survey
08576	University of Southern California, School of Social Work	Children's Data Network	7/1/2019	6/30/2020	Integration & Learning	Project covers the development and administration of the Children's Data Network - a university, agency, and community collaborative focused on the use of administrative data to inform children's programs and policies in Los Angeles County and throughout California.	925,000.00	Required; Systems of Care Survey
08587	Children's Hospital Los Angeles	Early Identification and Intervention of Autism and Developmental Delays	7/1/2019	6/30/2020	Programs	In September 2011, First 5 LA approved \$900,000 allocation to focus on the early identification of Autism and other Developmental Delays and in May 2013, the Commission approved an additional \$1.6 million, bringing the total allocation to \$2.5 million. On March 10, 2016 the Commission approved an additional \$1.25 million allocation to fund this program until June 30th 2018. On November 9, 2017 the Commission approved an additional \$1.9 million to fund this program until June 30, 2020 with a total funding of 5.625 million.	111,633.42	Required; Provider Only Survey
08696	South Bay Center for Counseling	Community Organizing through Neighborhood Action Councils (NACs)	7/1/2019	6/30/2020	Programs	South Bay Center for Community Development (SBCC) implements a two-pronged approach (NACs and ROCs) to increasing resident engagement in the 14 Best Start Communities that extends beyond community residents and stakeholders currently engaged directly with Community Partnerships.	1,204,776.30	Required; Systems of Care Survey

08765	Children Now	State Early Childhood Education & Home Visiting Support	7/2/2019	6/30/2020	Policy & Strategy	The Commission approved the two policy priority areas of HV and ECE and the state policy and sustainability plan on July 11, 2013. Funding for these projects comes from the Policy Agenda/ Advocacy Early Learning Advocacy Strategies program. This contract will be renewable on an annual basis, through June 2020.	17,220.00	Required; Systems of Care Survey
08787	Third Sector New England, Inc.	ECE Shared Services- Opportunities Exchange	7/1/2019	9/30/2019	Programs	Third Sector New England a fiscal sponsor for Opportunities Exchange, will partner with First 5 LA to introduce the Shared Services model to ECE providers in Los Angeles County	31,568.00	Required; Providers Only
08979	Martin Luther King, Jr. - Los Angeles (MLK-LA) Healthcare Corporation DBA Martin Luther King Jr. Community Hospital	Welcome Baby	7/1/2019	6/30/2020	Programs	The Welcome Baby program is a voluntary, universally provided hospital and home-based intervention for pregnant and postpartum women. The primary objective is to work with families to maximize the health, safety and security of the baby and parent-child relationship and to facilitate access to support and services when needed. The Welcome Baby program includes prenatal and postpartum home visits, as well as a hospital at the time of the child's birth.	790,732.71	Required; Children, Family & Provider Survey
09123	VIVA Strategy + Communications	LA County IMPACT Planning and Coordination	7/1/2019	6/30/2020	Programs	Contractor will serve primarily as an external facilitator to assist First 5 LA in its role as convener of the QRIS Architects. Through First 5 Ca's Improve and Maximize Programs so All Children Thrive (IMPACT) initiative, the QRIS Architects are working collaboratively to develop, refine and improve LA County's existing QRIS' into a single, uniform system to improve the quality of early care and education environments for Los Angeles County's earliest learners aged 0-5.	428,409.15	Required; Systems of Care Survey

09135	Northeast Valley Health Corporation	Project DULCE (Developmental Understanding and Legal Collaboration for Everyone)	7/1/2019	6/30/2020	Programs	Project DULCE (Developmental Understanding and Legal Collaboration for Everyone) will introduce and incorporate the Strengthening Families intervention model into the pediatric health care setting in LA County.	297,593.24	Required; Children, Family & Provider Survey
09136	The Children's Clinic, "Serving Children and Their Families"	Project DULCE (Developmental Understanding and Legal Collaboration for Everyone)	7/1/2019	6/30/2020	Programs	Project DULCE (Developmental Understanding and Legal Collaboration for Everyone) will introduce and incorporate the Strengthening Families intervention model into the pediatric health care setting in LA County.	301,641.72	Required; Children, Family & Provider Survey
09172	The Ogilvy Group, LLC	Strategic Marketing and Communications Agency	7/1/2019	6/30/2020	Policy & Strategy	Ogilvy Public Relations is the contracted provider for full-service strategic marketing and communications services to advance the outcomes of First 5 LA's 2015-2020 Strategic Plan. These services include strategic marketing and communications planning and implementation, building brand awareness, public awareness campaigns, social marketing strategies, public relations and stakeholder outreach.	1,320,000.00	Required; Systems of Care Survey

09250	The Raben Group	Federal Policy Strategy and Advocacy Consultant	7/1/2019	6/30/2020	Policy & Strategy	The Raben Group will develop and execute advocacy strategies to help advance First 5 LA's public policy goals. The overarching objectives of this project are to: represent First 5 LA with federal decision-makers and national partners in Washington, D.C.; develop and execute advocacy strategies to advance our public policy goals; provide strategic guidance for First 5 LA's prioritization of and involvement in various federal activities. Funding comes from the Policy Dept.	127,267.65	Required; Systems of Care Survey
09290	The Center for the Study of Social Policy	Project DULCE Additional Supports	7/1/2019	9/30/2020	Programs	Project DULCE (Developmental Understanding and Legal Collaboration for Everyone) incorporates the Strengthening Families intervention model into the pediatric health care setting in LA County. By providing various resources and support for new parents, the intervention will promote positive parenting and healthy development of children. CSSP will continue to provide implementation guidance and coaching support at two DULCE sites.	36,566.33	Required; Provider Only Survey
09347	Community Partners	Intermediary for the Early Care and Education Policy and Advocacy Fund RFQ	7/1/2019	6/30/2020	Programs	The Early Care and Education Policy and Advocacy Fund (Fund) is a multi-year initiative that aims to advance improved access to quality, affordable, sustainable ECE. The Fund will provide partnership grants and other funding as opportunities emerge for ECE policy and advocacy-related projects. To implement the Fund, First 5 LA will work with Community Partners as the intermediary to provide administration and coordination support.	1,922,601.36	Required; Systems of Care Survey
09349	University of Southern California	Fund for Journalism on Child Well-Being	6/1/2017	6/30/2020	Policy & Strategy		69,334.00	Required; Systems of Care Survey

09482	University of Southern California	The Other California-Health Policy Challenges Facing Poor/Low-Income First 5-Age Economics	6/19/2017	6/30/2020	Policy & Strategy		-	Required; Systems of Care Survey
09484	University of Southern California	Health Matters Blog	6/19/2017	6/30/2020	Policy & Strategy		-	Required; Systems of Care Survey
09543	Los Angeles County Office of Education	QRIS Data System Program	7/1/2019	6/30/2020	Programs		384,171.00	Required; Systems of Care Survey
09583	The Regents of the University of California	Kindergarten Readiness Assessment-Training and Technical Assistance	7/1/2019	6/30/2020	Programs	The Kindergarten Readiness Assessment Training and Technical Assistance project expands the number of school districts collecting Early Development Instrument (EDI) in Los Angeles County and provides technical assistance and shared learning opportunities to local stakeholders to support the use and spread of the EDI results to improve and monitor local early childhood systems. The Regents of the University of California Los Angeles' funding is for 8 months.	452,750.00	Required; Systems of Care Survey
10008	California Strategies & Advocacy, LLC	State ECE Coalition	12/1/2019	11/30/2020	Policy & Strategy	The primary goal of funding the State ECE Coalition is to create unified budget and policy asks from the diverse field of advocates. Funding is from the Policy Department budget.	202,250.00	Required; Systems of Care Survey

10010	Los Angeles Unified School District	Kindergarten Readiness Assessment Initiative	7/1/2019	6/30/2020	Programs	The Kindergarten Readiness Assessment (KRA) measures the school readiness of children entering kindergarten and engages community stakeholders around the results for systems change. The objectives for KRA are: 1) Collect Early Development Instrument (EDI) data to assess kindergarten readiness of children in the community; 2) Strengthen school district and community agency staff capacity to support systems change; 3) Build capacity of stakeholders to understand and act on the EDI results.	2,470,648.86	Required; Systems of Care Survey
10014	El Monte City School District	Kindergarten Readiness Assessment	7/1/2019	6/30/2020	Programs	The Kindergarten Readiness Assessment (KRA) measures the school readiness of children entering kindergarten and engages community stakeholders around the results for systems change. Objectives: 1) Collect Early Development Instrument (EDI) data to assess kindergarten readiness of children in the community; 2) Strengthen school district and community agency staff capacity to support systems change; 3) Build capacity of stakeholders to understand and act on the EDI.	4,500.00	Required; Systems of Care Survey
10015	Silicon Valley Community Foundation	Strategic Plan Advocacy Strategies	12/1/2018	11/30/2019	Policy & Strategy	First 5 LA will support the statewide Campaign and elevate L.A. County-specific needs and priorities that can be addressed by the incoming governor. First 5 LA staff will play an advisory role in informing policy recommendations that are aligned with First 5 LA's policy agenda.	75,000.00	Required; Systems of Care Survey

10016	Pomona Unified School District	Kindergarten Readiness Assessment Initiative	7/1/2019	6/30/2020	Programs	The Kindergarten Readiness Assessment (KRA) measures the school readiness of children entering kindergarten and engages community stakeholders around the results for systems change. The objectives for KRA are: 1) Collect Early Development Instrument (EDI) data to assess kindergarten readiness of children in the community; 2) Strengthen school district and community agency staff capacity to support systems change; 3) Build capacity of stakeholders to understand and act on the EDI results.	26,718.89	Required; Systems of Care Survey
10018	Connections for Children	Kindergarten Readiness Assessment	7/1/2019	6/30/2020	Programs	The Kindergarten Readiness Assessment (KRA) measures the school readiness of children entering kindergarten and engages community stakeholders around the results for systems change. Objectives: 1) Collect Early Development Instrument (EDI) data to assess kindergarten readiness of children in the community; 2) Strengthen school district and community agency staff capacity to support systems change; 3) Build capacity of stakeholders to understand and act on the EDI.	30,065.26	Required; Systems of Care Survey
10019	City of Pasadena	Kindergarten Readiness Assessment Initiative	7/1/2019	6/30/2020	Programs	The Kindergarten Readiness Assessment (KRA) measures the school readiness of children entering kindergarten and engages community stakeholders around the results for systems change. The objectives for KRA are: 1) Collect Early Development Instrument (EDI) data to assess kindergarten readiness of children in the community; 2) Strengthen school district and community agency staff capacity to support systems change; 3) Build capacity of stakeholders to understand and act on the EDI results.	32,500.00	Required; Systems of Care Survey

10020	Rosemead School District	Kindergarten Readiness Assessment Initiative	7/1/2019	6/30/2020	Programs	The Kindergarten Readiness Assessment (KRA) measures the school readiness of children entering kindergarten and engages community stakeholders around the results for systems change. The objectives for KRA are: 1) Collect Early Development Instrument (EDI) data to assess kindergarten readiness of children in the community; 2) Strengthen school district and community agency staff capacity to support systems change; 3) Build capacity of stakeholders to understand and act on the EDI results.	4,635.61	Required; Systems of Care Survey
10023	California Strategies & Advocacy, LLC	State Policy and Advocacy Consultant RFQ	12/1/2019	11/30/2020	Policy & Strategy	The state advocate supports First 5 LA priority policy and sustainability issues and the policy agenda in the state policy arena. The advocate will continue to employ a variety of strategies and activities to support First 5 LA's advocacy priorities, such as administrative advocacy and policy implementation support; policy issue identification and development; policy education and advocacy; meetings with key stakeholders and officials; and facilitating and participating in coalition on the agency's behalf.	408,338.15	Required; Systems of Care Survey
10040	Mountain View School District	Kindergarten Readiness Assessment Initiative	7/1/2019	6/30/2020	Programs	The Kindergarten Readiness Assessment (KRA) measures the school readiness of children entering kindergarten and engages community stakeholders around the results for systems change. The objectives for KRA are: 1) Collect Early Development Instrument (EDI) data to assess kindergarten readiness of children in the community; 2) Strengthen school district and community agency staff capacity to support systems change; 3) Build capacity of stakeholders to understand and act on the EDI results.	6,847.68	Required; Systems of Care Survey

10045	Child Care Alliance of Los Angeles (CCALA)	Early Childhood Educators Training and Technical Assistance Program	7/1/2019	9/30/2020	Programs	The purpose of the First 5 LA ECE Competencies Training and Technical Assistance Project is to strengthen the early learning professional development system by integrating the ECE competencies into Los Angeles County training programs. The project will support ECE professional development organizations to enhance and align professional development outside of the higher education system. The Contractor will develop and lead various training and technical assistance activities with ECE leaders including a multiday training, coaching, a peer learning community and an expansion plan.	115,706.71	Required; Provider Only Survey
10055	Dignity Community Care	Training and Technical Assistance for Department of Health Services Welcome Baby Hospital MAMA's Neighborhood Program	7/1/2019	6/30/2020	Programs	Strategic Partnership with Dignity Health dba California Hospital Medical Center - Los Angeles, which provides training, fidelity monitoring, oversight and technical assistance to First 5 LA grantees implementing home visiting programs. The partnership would allow the Department of Health Services' Mama's Neighborhood Program to benefit from their expertise and existing infrastructure.	155,164.85	Required; Systems of Care Survey

10056	Health Education Administration, Los Angeles County Department of Public Health	Developmental Screening: Help Me Grow	7/1/2019	7/1/2021	Programs	<p>First 5 LA focuses on strengthening how health-related systems connect, coordinate, and assist families in receiving early intervention services needed for their child's healthy development. Help Me Grow (HMG) is a national framework intended to improve the early detection of developmental delays and connect children to appropriate services as early as possible. First 5 LA adopted the HMG framework to achieve health-related system change outcomes as outlined in the 2015-2020 Strategic Plan.</p> <p>For HMG-LA, LACDPH is uniquely positioned to be the Organizing Entity given their past experience working in cross-sector, collaborative projects and collective-impact efforts, expertise in various content areas, capacity and opportunities for leveraging funding. LACDPH also has a proven track record in providing programmatic, administrative and fiscal oversight of large-scale and multi-faceted projects.</p> <p>LACDPH will be responsible for two of the four core components of the HMG model including implementing the Centralized Access Point (CAP) and the Data Collection and Analysis (DCA) components. LACDPH will develop a Business Plan for HMG-LA, which will include details on primary activities, alignment and integration of activities into County programs, spread, scale and sustainability of HMG-LA. LACDPH will also develop a plan for CAP, DCA and</p>	669,564.56	Required; Systems of Care Survey
10062	Community Health Councils Inc	Regional Support Network - Region 2	7/1/2019	6/30/2020	Programs	Grantee will serve as the regional network for Region 2 and work to sustain positive outcomes for children and families in their communities.	5,388,902.52	Required; Systems of Care Survey

10064	Para Los Ninos	Regional Support Network - Region 1	7/1/2019	6/30/2020	Programs	Grantee will serve as the regional network for Region 1 and work to sustain positive outcomes for children and families in their communities.	3,379,143.04	Required; Systems of Care Survey
10067	Long Beach Nonprofit Partnership	Regional Support Network - Region 4	7/1/2019	6/30/2020	Programs	Grantee will serve as the regional network for Region 4 and work to sustain positive outcomes for children and families in their communities.	2,745,466.88	Required; Systems of Care Survey
10075	El Nido Family Centers	Regional Support Network - Region 3	7/1/2019	6/30/2020	Programs	Grantee will serve as the regional network for Region 3 and work to sustain positive outcomes for children and families in their communities.	1,495,971.40	Required; Systems of Care Survey
10076	Children's Bureau of Southern California	Regional Support Network - Region 5	7/1/2019	6/30/2020	Programs	Grantee will serve as the regional network for Region 5 and work to sustain positive outcomes for children and families in their communities.	997,826.85	Required; Systems of Care Survey
10078	Southern California Grantmakers	Consultant Support to Operationalize Mental Health Services Act (MHSA) Prevention and Early Intervention (PEI) Funding	7/12/2019	7/11/2020	Programs	Southern California Grantmakers is the fiscal sponsor for CSPPP. This project will provide technical assistance through a consultant, Gita Murthy-Cugley and Associates, to LA County Department of Mental Health (DMH) as they work to plan and operationalize Mental Health Services Act/Prevention and Early Intervention Funds (MHSA-PEI) for prevention-related efforts, particularly home visiting. DMH has re-directed \$50 Million in unspent MHSA-PEI funds to support home visiting throughout the County.	75,000.00	Required; Systems of Care Survey

10080	Long Beach Education Foundation	Educare Los Angeles at Long Beach	7/1/2019	6/30/2020	Programs	Educare Los Angeles at Long Beach is only nationally recognized, research-based Educare model in Southern California. Funds will focus on expanding: 1) professional development for ECE educators; 2) access to the mental health system; 3) family engagement practices, and 4) local evaluation efforts.	291,599.93	Required; Systems of Care Survey
10082	City of Long Beach - Department of Health and Human Services	Trauma-Informed Care	7/1/2019	6/30/2020	Programs	The project will fund a LB DHHS position to build upon existing efforts and momentum to strengthen a cross-system, citywide trauma and resiliency-informed approach. The City of Long Beach will facilitate paradigm shifts within two systems, collaborate with other community-level initiatives, and document organizational culture change and lessons learned for future replication. Funding is from the Health Strategy 2 – Trauma-Informed Care budget.	42,276.06	Required; Systems of Care Survey
10085	Pacific Oaks Education Corporation	Early Childhood Journalism Fellowship Program	7/1/2019	6/30/2020	Policy & Strategy	The Early Childhood Journalism Fellowship will have a Fellow focus on a wide range of issues and implications for policy and practices related to children from prenatal to age 5, their families and communities, and will have access to Pacific Oaks' unique knowledge base through its Children's School. In addition, the Fellow will conduct outreach to media outlets to ensure placement of early care and education stories in relevant media markets, such as L.A. County, Sacramento, and the Bay Area, where key legislative leaders and elected officials can become better informed and activated on issues related to early care and education.	50,000.00	Required; Systems of Care Survey

10093	CCF Community Initiatives Fund	ECE Financial Assessment	7/1/2018	12/31/2019	Programs	The goal of the Financial Assessment of the ECE Sector is to understand the fiscal challenges faced by ECE providers and identify policy and systems change strategies to strengthen the sector. The deliverables of this project include an assessment of the sector, a full report on that assessment, an executive summary and a stakeholder convening.	-	Required; Systems of Care Survey
10112	Girls Club of Los Angeles	Early Childhood Educator Competencies Professional Development Grant	7/1/2019	6/30/2020	Programs	The purpose of the Early Educator Competencies (Competencies) Professional Grant is to strengthen the early learning professional development system by integrating the Competencies into Los Angeles training programs. The grantee for this project will test the new or refined training program with Los Angeles County early educators. To support the grantee in enhancing their professional development programs, the grantee will participate in training, coaching and peer learning activities led by the Child Care Alliance of Los Angeles who is the Early Childhood Educator Competencies Training and Technical provider. The funds have been included in the First 5 LA 2018-2019 Early Care and Education (ECE) Systems Program Budget under the Professional Development - Early Childhood Education Competencies Curriculum.	49,000.00	Required; Provider Only Survey

10113	The Institute for the Redesign of Learning	Early Childhood Educator Competencies Professional Development Grant	7/1/2019	9/30/2020	Programs	<p>The purpose of the Early Educator Competencies (Competencies) Professional Grant is to strengthen the early learning professional development system by integrating the Competencies into Los Angeles training programs. The grantee for this project will test the new or refined training program with Los Angeles County early educators. To support the grantee in enhancing their professional development programs, the grantee will participate in training, coaching and peer learning activities led by the Child Care Alliance of Los Angeles who is the Early Childhood Educator Competencies Training and Technical provider. The funds have been included in the First 5 LA 2018-2019 Early Care and Education (ECE) Systems Program Budget under the Professional Development - Early Childhood Education Competencies Curriculum.</p>	49,000.00	Required; Provider Only Survey
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10114	Baldwin Park Unified School District	Early Childhood Educators Professional Development Grant	7/1/2019	9/30/2020	Programs	<p>The purpose of the Early Educator Competencies (Competencies) Professional Grant is to strengthen the early learning professional development system by integrating the Competencies into Los Angeles training programs. The grantee for this project will test the new or refined training program with Los Angeles County early educators. To support the grantee in enhancing their professional development programs, the grantee will participate in training, coaching and peer learning activities led by the Child Care Alliance of Los Angeles who is the Early Childhood Educator Competencies Training and Technical provider. The funds have been included in the First 5 LA 2018-2019 Early Care and Education (ECE) Systems Program Budget under the Professional Development - Early Childhood Education Competencies Curriculum.</p>	49,000.00	Required; Provider Only Survey
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10115	Los Angeles County Office of Education	Early Childhood Educator Competencies Professional Development Grant	7/1/2019	9/30/2020	Programs	The purpose of the Early Educator Competencies (Competencies) Professional Grant is to strengthen the early learning professional development system by integrating the Competencies into Los Angeles training programs. The grantee for this project will test the new or refined training program with Los Angeles County early educators. To support the grantee in enhancing their professional development programs, the grantee will participate in training, coaching and peer learning activities led by the Child Care Alliance of Los Angeles who is the Early Childhood Educator Competencies Training and Technical provider. The funds have been included in the First 5 LA 2018-2019 Early Care and Education (ECE) Systems Program Budget under the Professional Development - Early Childhood Education Competencies Curriculum.	49,000.00	Required; Provider Only Survey
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10116	Crystal Stairs, Inc.	Early Childhood Educator Competence s Professional Development Grant	7/1/2019	9/30/2020	Programs	<p>The purpose of the Early Educator Competencies (Competencies) Professional Grant is to strengthen the early learning professional development system by integrating the Competencies into Los Angeles training programs. The grantee for this project will test the new or refined training program with Los Angeles County early educators. To support the grantee in enhancing their professional development programs, the grantee will participate in training, coaching and peer learning activities led by the Child Care Alliance of Los Angeles who is the Early Childhood Educator Competencies Training and Technical provider. The funds have been included in the First 5 LA 2018-2019 Early Care and Education (ECE) Systems Program Budget under the Professional Development - Early Childhood Education Competencies Curriculum.</p>	49,000.00	Required; Provider Only Survey
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10117	Pacific Asian Consortium in Employment (PACE)	Early Childhood Educator Competencies Professional Development Grant	7/1/2019	9/30/2020	Programs	The purpose of the Early Educator Competencies (Competencies) Professional Grant is to strengthen the early learning professional development system by integrating the Competencies into Los Angeles training programs. The grantee for this project will test the new or refined training program with Los Angeles County early educators. To support the grantee in enhancing their professional development programs, the grantee will participate in training, coaching and peer learning activities led by the Child Care Alliance of Los Angeles who is the Early Childhood Educator Competencies Training and Technical provider. The funds have been included in the First 5 LA 2018-2019 Early Care and Education (ECE) Systems Program Budget under the Professional Development - Early Childhood Education Competencies Curriculum.	49,000.00	Required; Provider Only Survey
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10134	Connecticut Children's Medical Center	Strategic Partnership with Connecticut Children's Medical Center (The Help Me Grown (HMG) National Center) for technical assistance to facilitate the implementation of Help Me Grow in Los Angeles	11/26/2018	6/30/2020	Programs	TA will be provided in the form of phone calls, a site visit and connection to other relevant resources and partners. The HMG National Center support will inform procurement decisions, design and implementation planning for HMG-LA. The HMG National Center will bring relevant considerations forward with respect to decision-making on installing a Centralized Access Point, as well as designing a Data Collection and Analysis plan with the capacity to demonstrate short- and long-term HMG progress and outcomes.	8,869.00	Required; Systems of Care Survey
10136	Southern California Center for Nonprofit Management	Los Angeles County Home Visitors Compensation Study and Turnover Analysis	11/19/2018	3/31/2020	Programs	Recruitment and retention of staff in home visiting programs in Los Angeles is a challenge because of variation in program models, employer capacity, geography, and language which introduce inconsistency in salary ranges and benefits provided across positions within the field. This project implements a compensation study and turnover analysis designed to produce recommendations to address salary and turnover issues across the home visiting models in LA County.	74,608.37	Required; Systems of Care Survey

10141	The Regents of the University of California	UCLA Luskin Lead Testing Program Development & Policy Recommendation in ECE Sites	3/12/2019	6/30/2020	Programs	First 5 LA seeks to invest resources to advance research and convene early childcare providers, parents, public agencies, and nonprofit partners to develop policy recommendations to inform implementation and creation of a lead testing program in LA County as a result of Assembly Bill 2370, which mandates the testing for lead in drinking water in early care and education sites across California. This project supports First 5 LA's system change approach to support the health and wellbeing of children in early child care environments.	20,000.00	Required; Systems of Care Survey
10166	Council for a Strong America	Council for a Strong America (ReadyNation California) to further F5LA's Business Sector Strategy	4/9/2019	6/30/2020	Policy & Strategy	A strategic partnership with Council for a Strong America will support their growth in California (ReadyNation California), with a specific focus on building networks of business leaders in Los Angeles County to amplify the business voice for effective early childhood policies and programs, thus directly supporting F5LA priorities.	-	Required; Systems of Care Survey
10209	Prevention Institute	BEPAF Intermediary Request for Proposals (RFP)	10/22/2019	10/21/2020	Programs		649,495.03	Required; Systems of Care Survey
10210	CALmatters	CALmatters Early Childhood Journalism Project	11/1/2019	6/30/2020	Policy & Strategy		37,500.00	Required; Systems of Care Survey

10211	Fostering Media Connections	Child Maltreatment Prevention Beat	11/1/2019	6/30/2020	Policy & Strategy		37,500.00	Required; Systems of Care Survey
10221	Public Private Strategies, LLC	Evaluation and Expansion of First 5 LA's Business Sector Engagement Strategy	1/27/2020	9/30/2020	Policy & Strategy		15,000.00	Required; Systems of Care Survey
						Total	79,194,675.08	

APPENDIX Q

FIRST 5 LA

SUBJECT:

2019-2020 Annual Report to First 5 California (State Commission)

RECOMMENDATION:

This memo is provided as preliminary information for the Board's consideration at the September 22, 2020, Special Meeting of the Board of Commissioners (Joint Committee Meeting of the Executive and Budget & Finance Committees). First 5 LA recommends that at the next Commission Meeting on October 8, 2020, the Board approve the final Annual Report for submission to the State Commission.

BACKGROUND:

Each year staff prepares a report to the State Commission that provides fiscal and programmatic information in the format of a State Commission-designated template. This request will be presented as an information item at the September 24, 2020, Executive Committee meeting (per the Bylaws) and will be brought for action on consent at the October 8, 2020, Meeting of the Board of Commissioners.

DISCUSSION:

This fiscal year's preliminary data maintains an increasing number of systems change investments as we continue to transition into a more systems-focused organization. Some key findings include the following:

- a decrease in number of children, families, and providers reached by 70%,
- Asian/Pacific Islander and Multiracial children were underrepresented given the population makeup,
- improved Child Health was our largest investment area in terms of numbers reached, and
- 10% more children and families identified as Spanish-speaking this year compared to last.

Staff will be seeking approval of the First 5 LA Annual Report for Fiscal Year 2019-2020 (July 1, 2019 – June 30, 2020), which is due to First 5 California by October 30, 2020. First 5 LA staff will submit the entire report via the web-based forms provided by the State Commission. The current report reflects programmatic data but will be updated with expenditure data once available.

As part of the data submission requirement, staff must map First 5 LA programmatic efforts to investment areas defined by First 5 California. It is important to note that the First 5 California investment areas do not align with the strategies outlined in our current strategic plan, and therefore provide an additional perspective than our typical approach to telling First 5 LA's story.

The report sections outlined below reflect the categories and format required by First 5 California:

- Section 1: Revenue and Expenditure Summary
 - This section captures First 5 LA's fiscal data showing the relationship between financial resources and services.
- Section 2: Demographic Worksheet
 - This section captures demographic information about the populations served by First 5 LA at the county level.
- Section 3: Evaluation Summary/County Highlights
 - This section provides information about completed evaluations focused on improved family functioning, child development, child health, and systems of care. County

highlights describing accomplishments during the fiscal year are also reported in this section.

First 5 LA Annual Report to the State 2019-20

Holli Kyle

September 22, 2020



Background

Purpose:

- 1) Summarize the number of children, families, and providers reached through our investments
- 2) Elevate policy and systems change work
- 3) Highlight accomplishments/challenges/learnings

The report consists of the following sections:

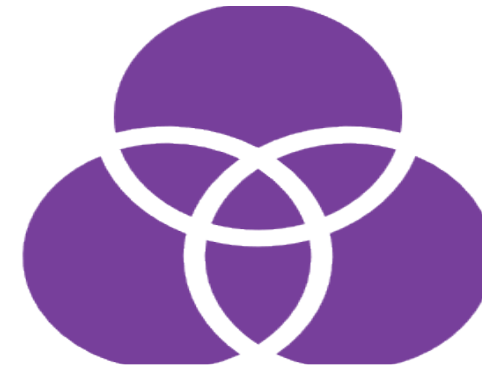
- Section 1: Revenue and Expenditure Summary
- Section 2: Demographic Worksheet
- Section 3: Evaluation Summary

Investment Categories



Child Health

- Prenatal & Home Visiting efforts
- Early Intervention
- General Health Education & Promotion



Systems of Care

- Program and Systems Improvement Efforts
- Policy & Public Advocacy



Family Functioning

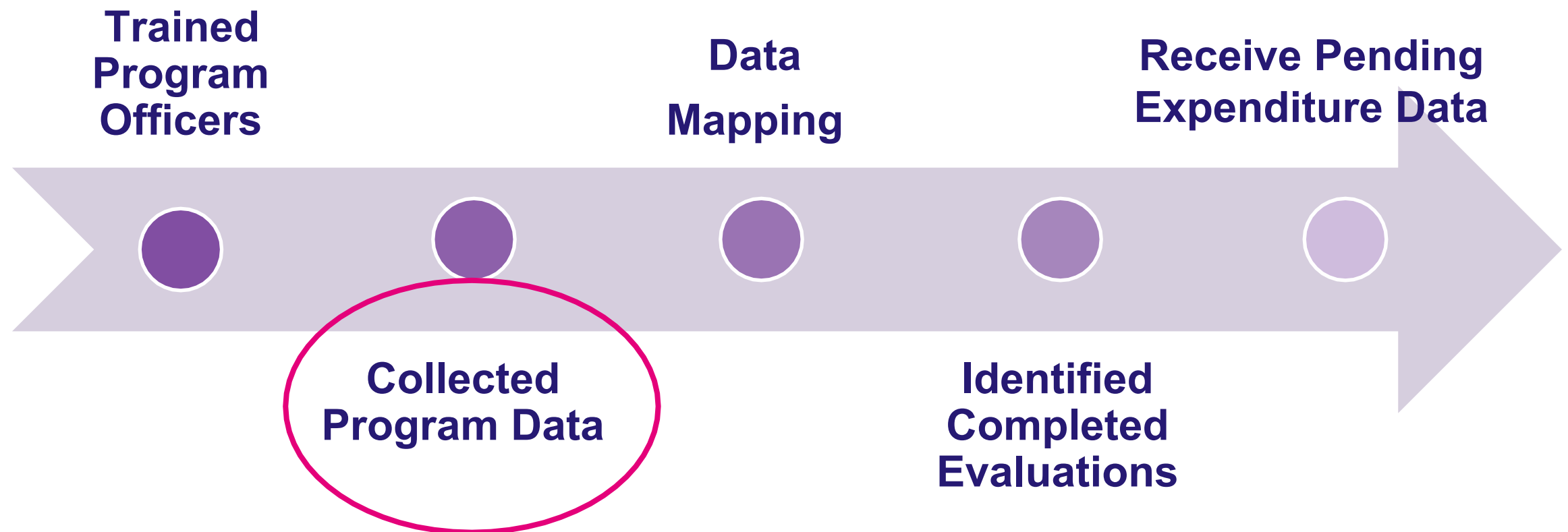
- General Family Support



Child Development

- Quality Early Learning Supports

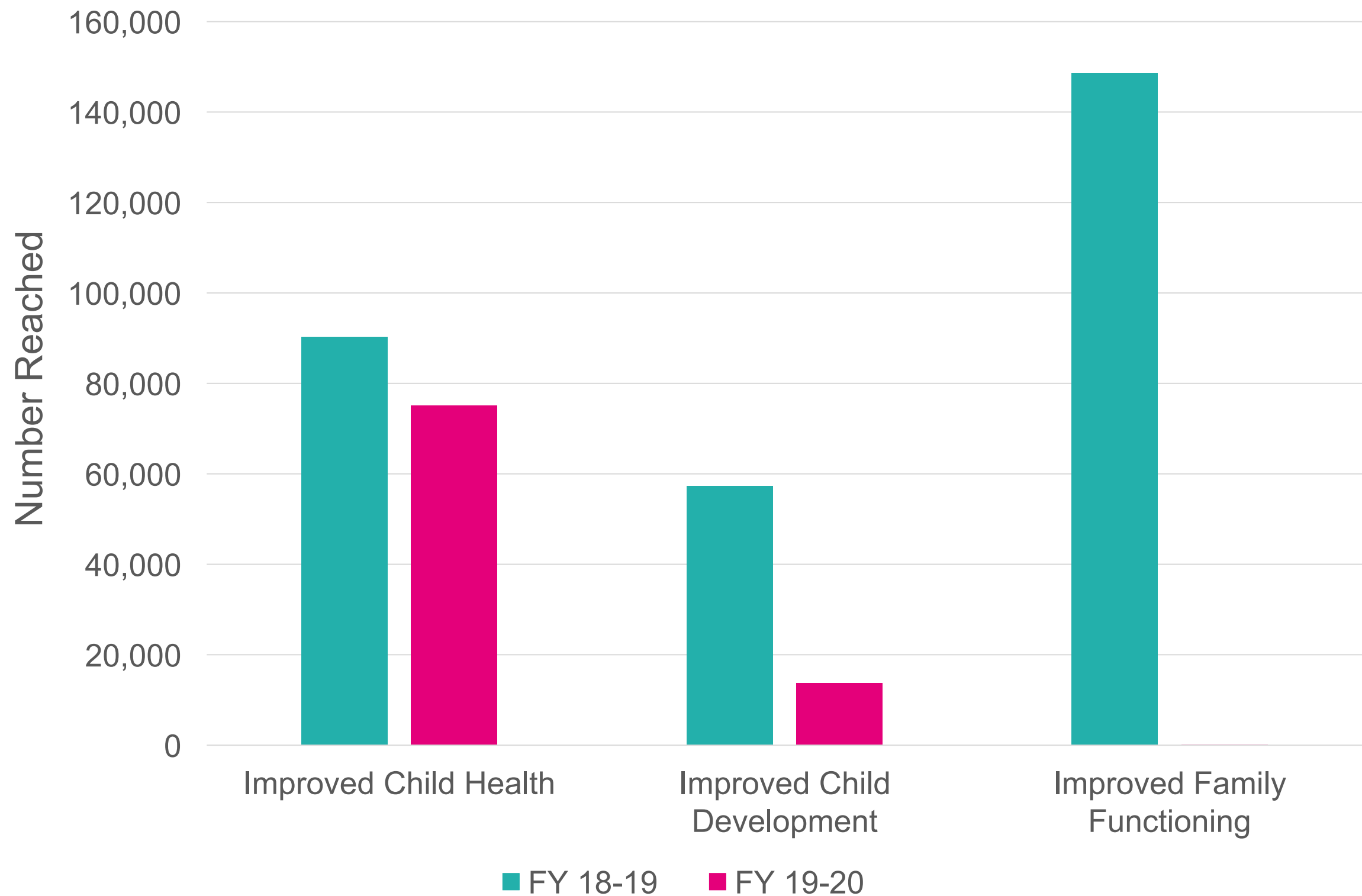
State Annual Report Process



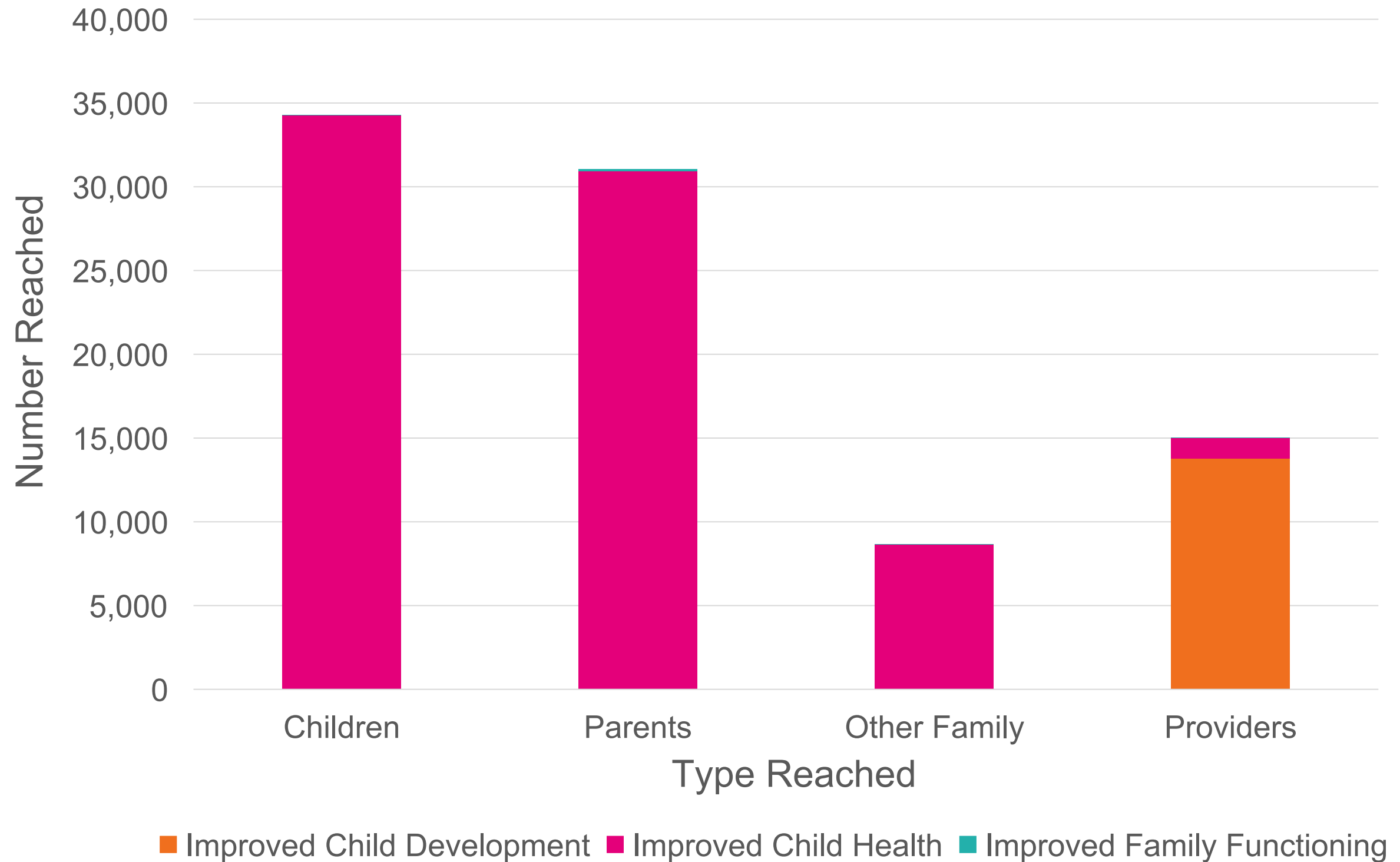
Data Overview



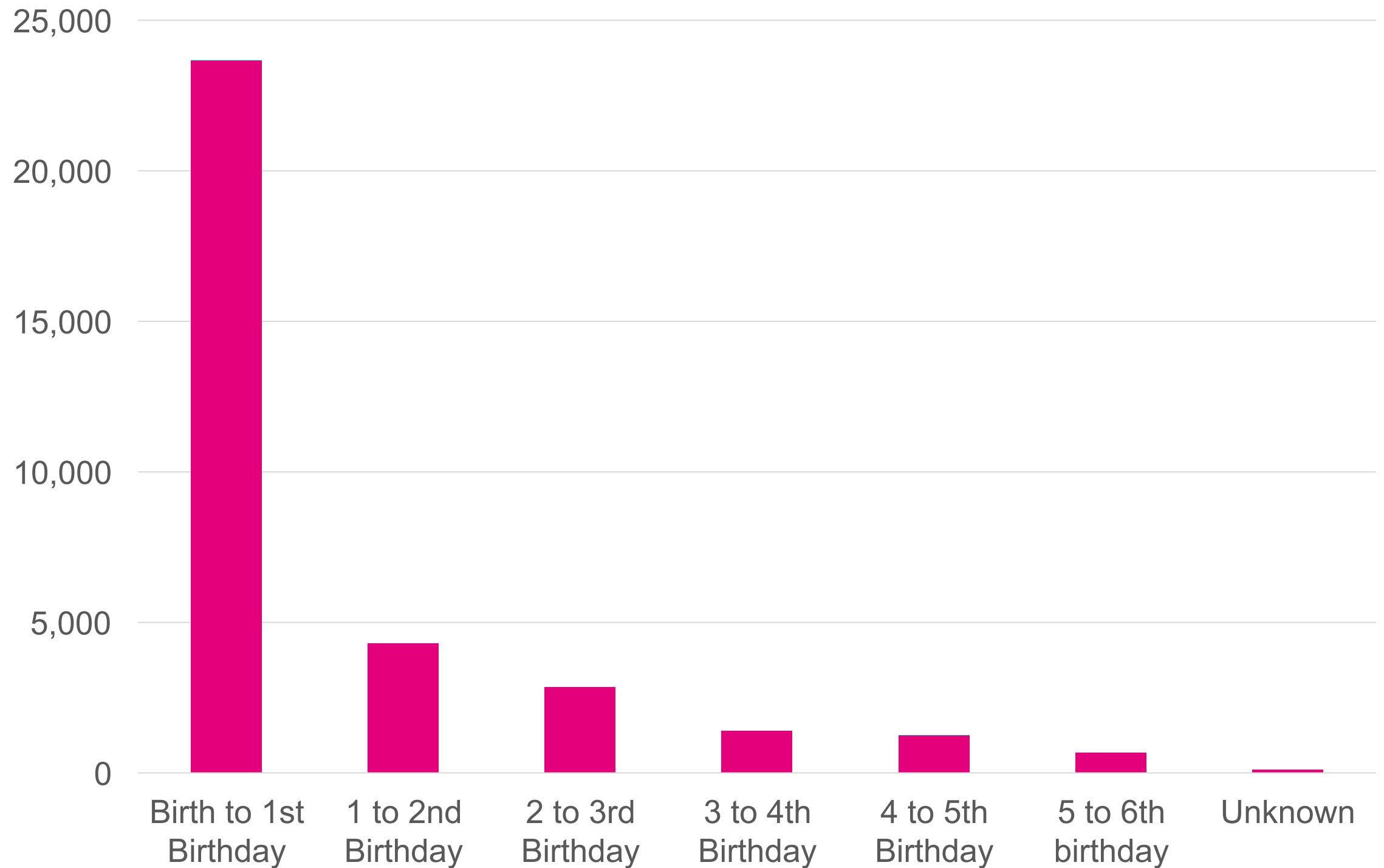
We reached 88,981 children, families, and providers.



Children and Parents were the largest groups reached via our Child Health investments.



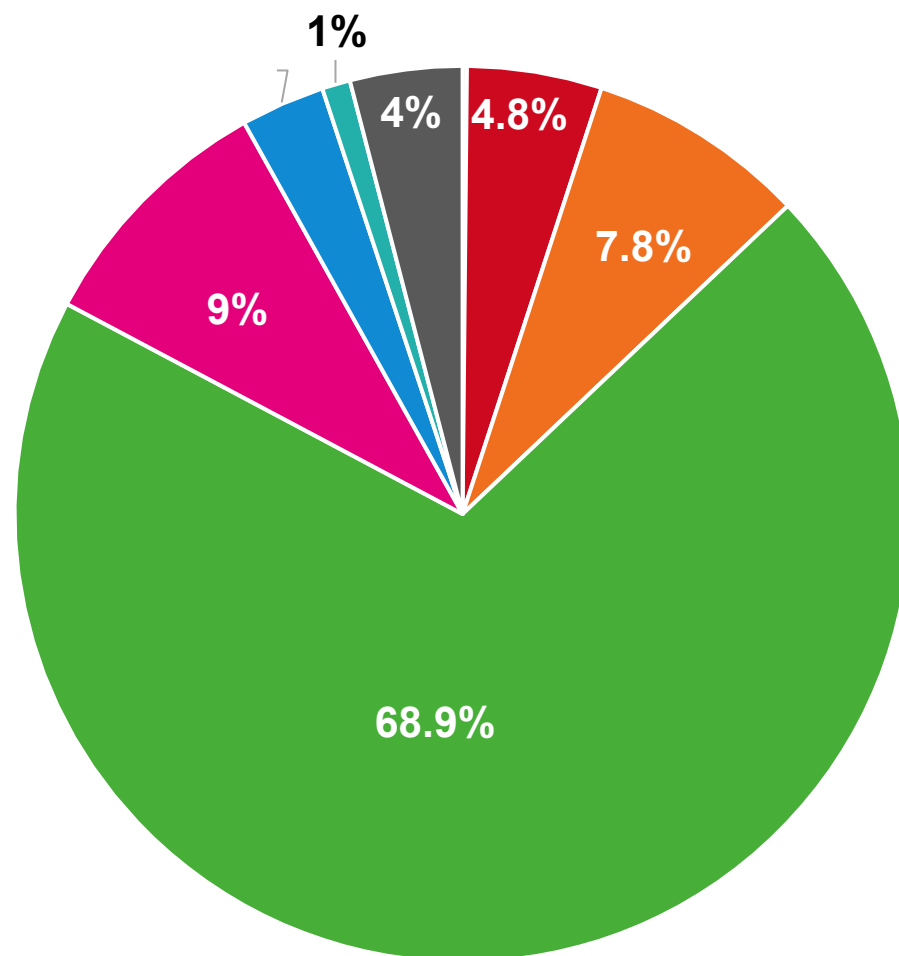
Of children 0-5 years, children birth to 1 year old were the majority reached through our Child Health investments.



Latino/Hispanic children were overrepresented among those reached by First 5 LA's investments.

First 5 LA

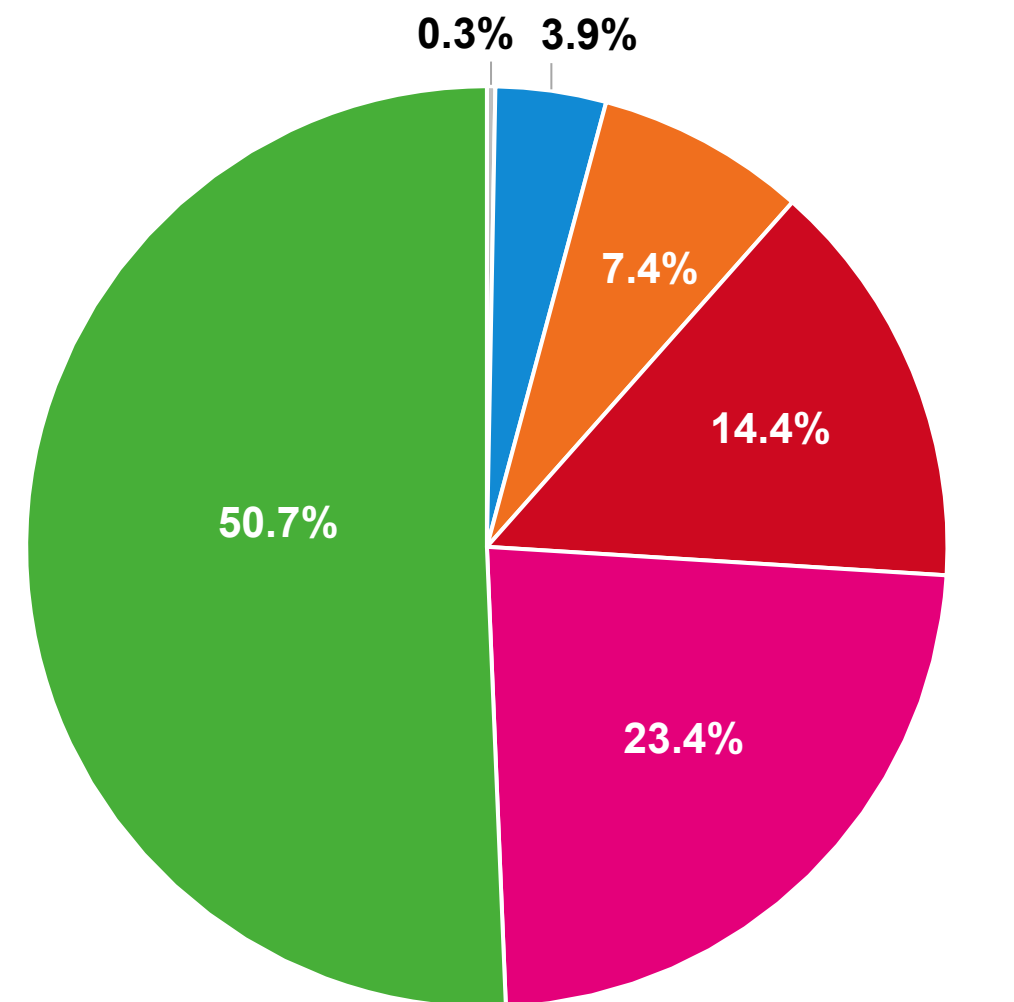
Percent of Children 0-5 years Reached by Race/Ethnicity, FY 2019-20



- American Indian/ Alaskan Native
- Asian/Pacific Islander
- Black/ African American
- Latino/ Hispanic
- White
- Multiracial

L.A. County

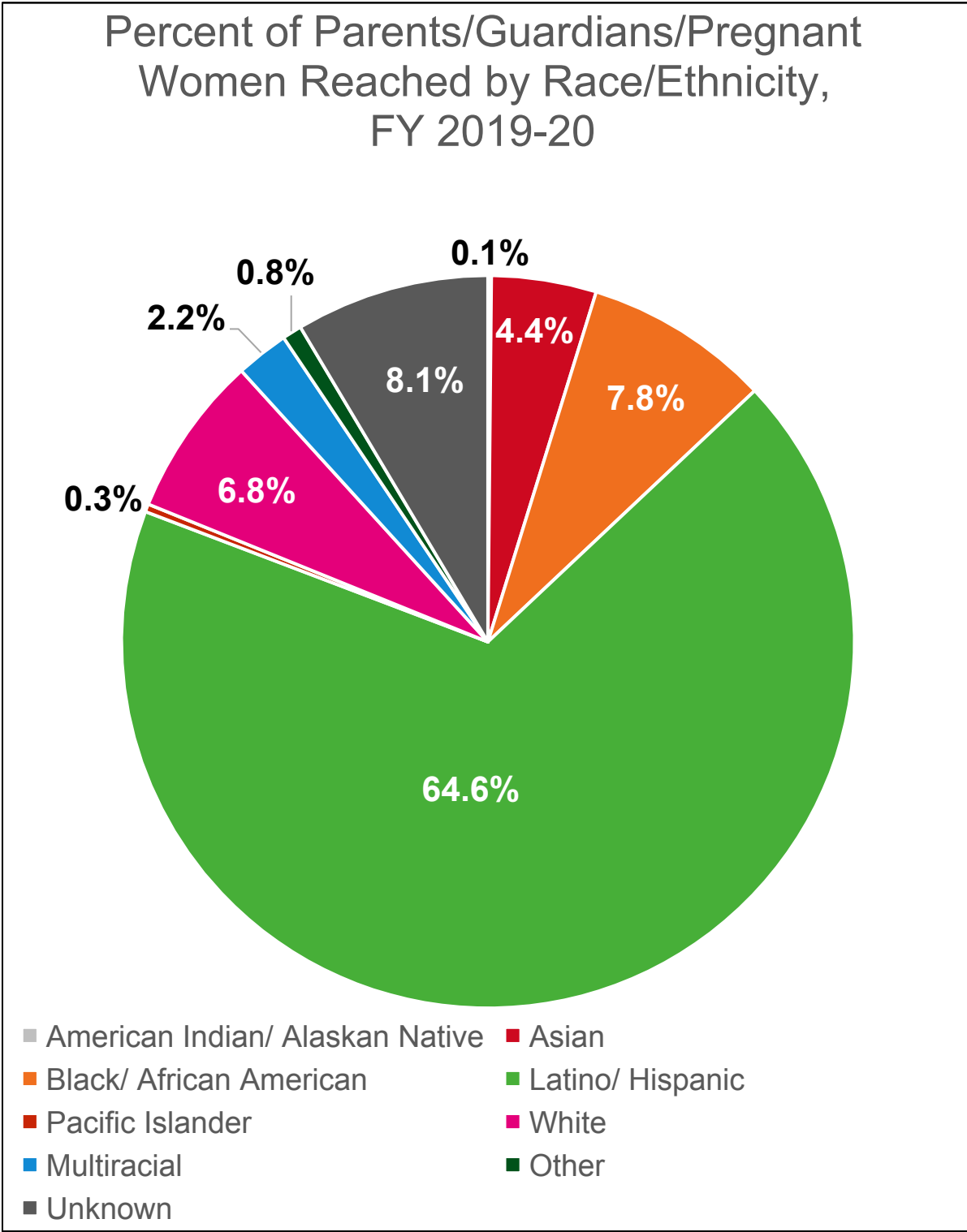
Percent of Children 0-5 years by Race/Ethnicity, 2019



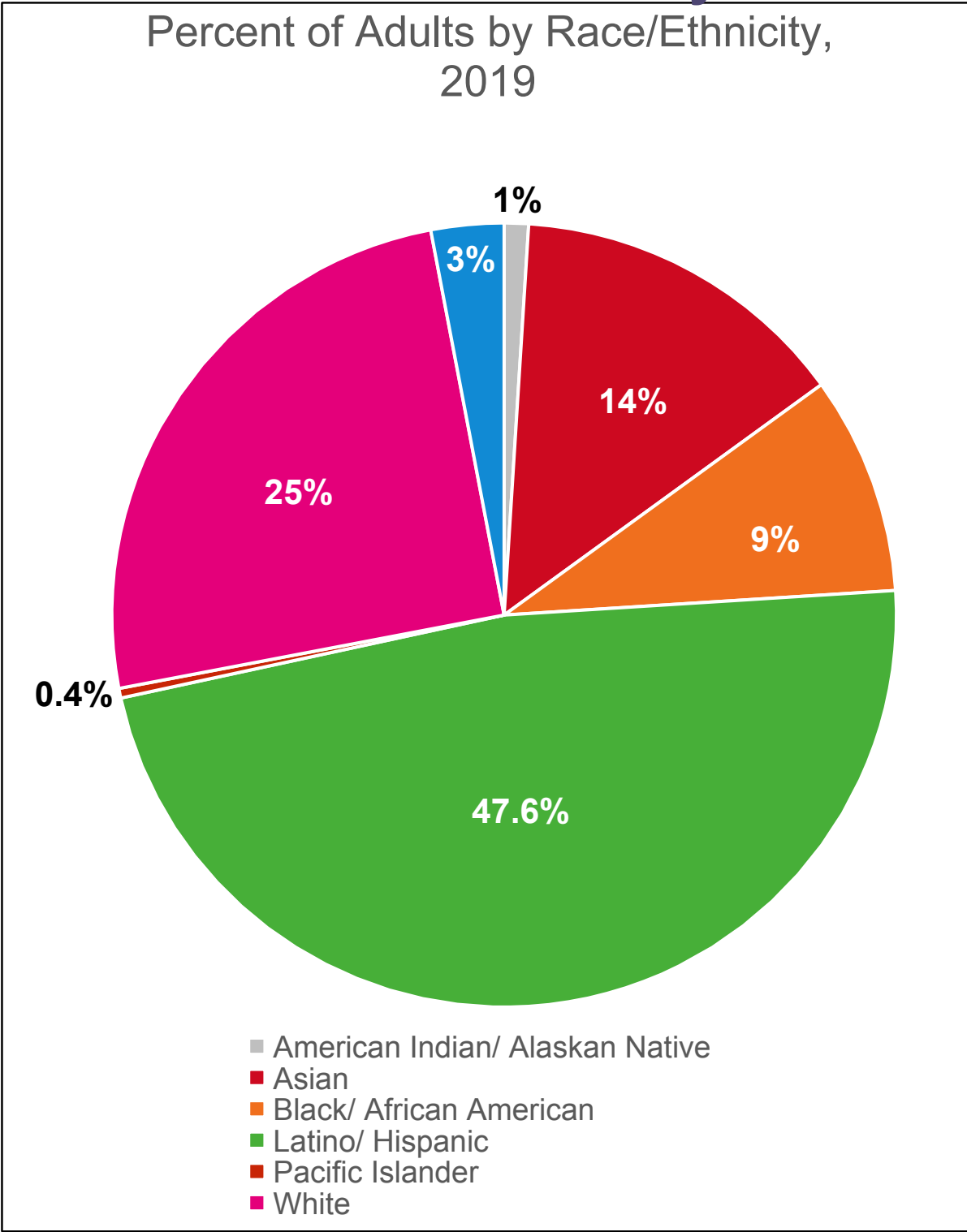
- Native American
- Black/African American
- White
- Multiracial
- Asian/Pacific Islander
- Latino/Hispanic

Black, Asian/Pacific Islander, & White parents were under-represented among those reached by First 5 LA's investments.

First 5 LA

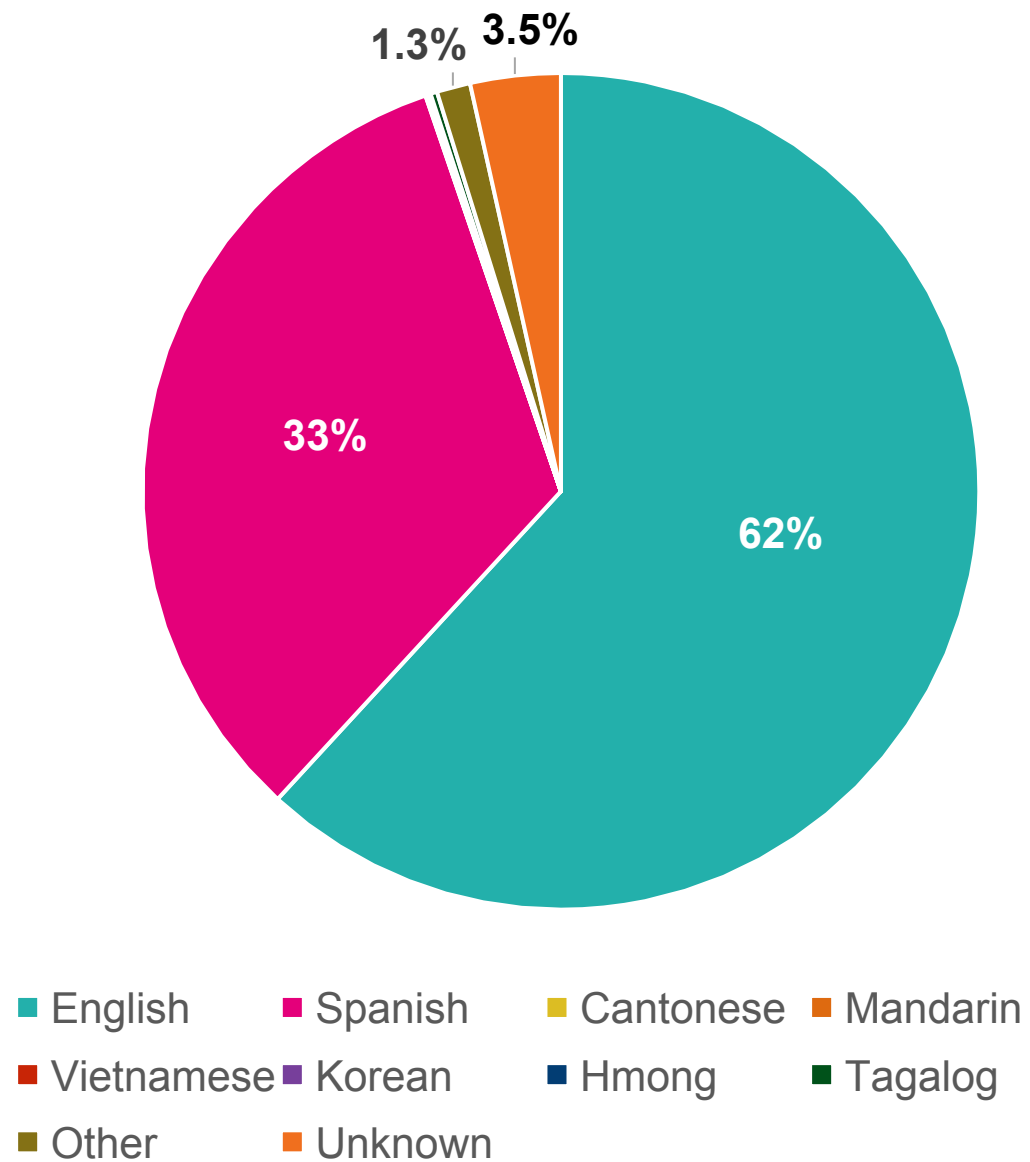


L.A. County

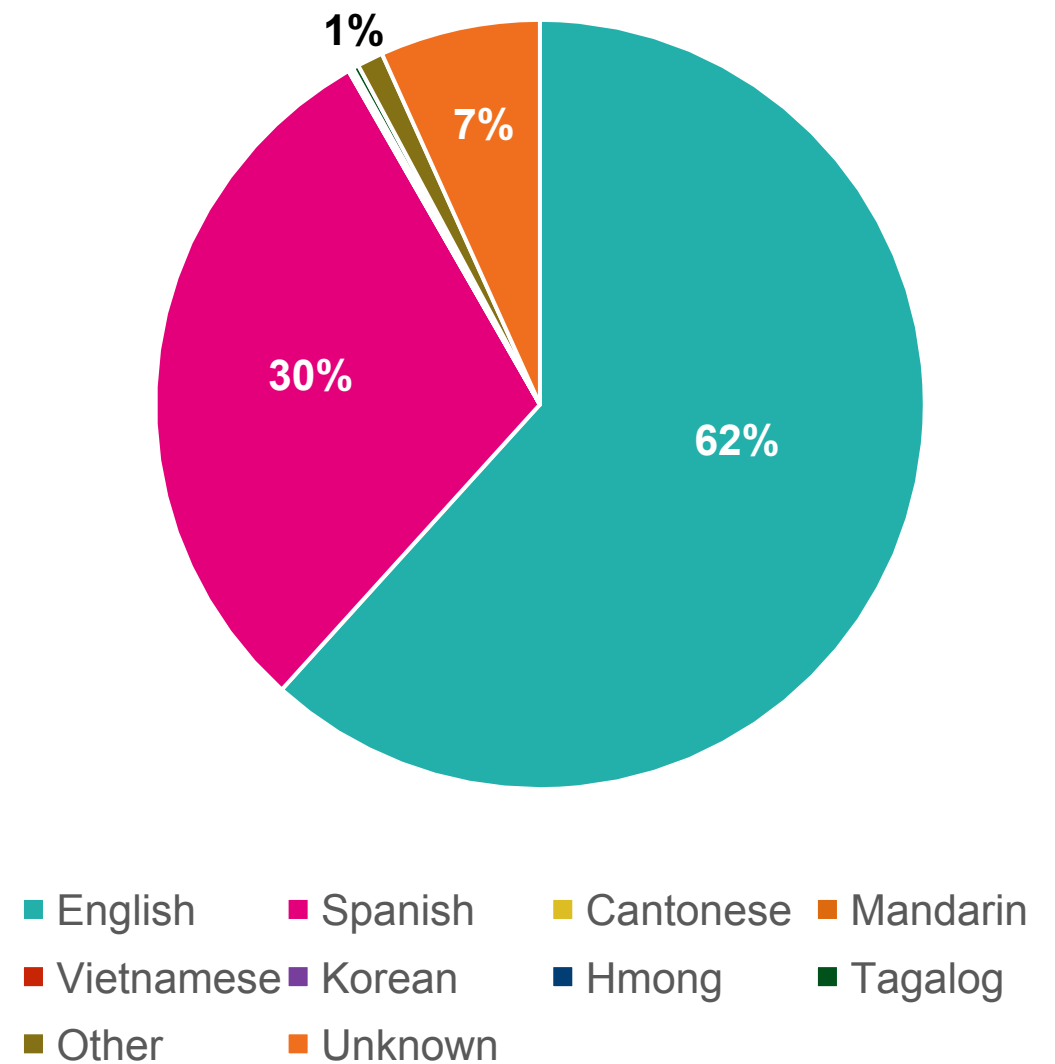


English and Spanish are the primary languages of children and families reached.

Percent of Children Reached, by Primary Language Spoken



Percent of Parents/Guardians/Pregnant Women Reached, by Primary Language Spoken



2019-20 Revenue and Expenditures

Coming Soon...

High-Level Observations

- First LA's 2020-2028 Strategic Plan and direction is anchored in systems change, not direct services.
 - Numbers reached have decreased by 70% due to the sunseting of direct service investments.
- First 5 California's annual report requires Counties to report data that is principally organized around direct services.
 - This provides a partial story of First 5 LA's contributions to county-wide systems and services, which is the product of both direct service investments and systems-focused activities.

Next Steps

- Finalize revenue/expenditure data based on completed audit
- Present at September PPC Meeting September 24, 2020
- Receive approval at October's First 5 LA Board of Commissioners Meeting
- Submit final data to First 5 CA by October 30, 2020