Select Home Visitation Provider Pool Request for Qualifications

Information Session
June 10, 2013
Information Session Agenda

- Introductions

- Select Home Visitation
  - Background
  - Client Entry Point/Welcome Baby
  - Program Model Overview

- Provider Pool Application Process

- Future SHV solicitation

- Q&A
First 5 LA


- First 5 LA

- Strategic Plan FY 2009–2015

  Family Strengthening strategies:
  - Welcome Baby Program Goal areas: Maintain Healthy Weight, Safe from Abuse and Neglect, Ready for Kindergarten
  - Select Home Visitation: Safe from Abuse and Neglect and Ready for Kindergarten
Family Strengthening Strategies

- Welcome Baby

- Select Home Visitation
  - Healthy Families America
  - Parents As Teachers
  - SafeCare
  - Triple P (Positive Parenting Practices)
Welcome Baby

- To be implemented within and outside First 5 LA’s placed-based efforts, called *Best Start*

- If all 24 eligible hospitals participated, would reach 80% of Best Start births and almost half (48%) of births countywide
Welcome Baby Hospitals

Hospitals Eligible to Implement Welcome Baby

1. Antelope Valley
2. Beverly Hospital
3. California Hospital Medical Center
4. Centinela Hospital Medical Center
5. Garfield Medical Center
6. Citrus Valley Health Partners
7. Greater El Monte Community Hospital
8. Good Samaritan Hospital
9. Hollywood Presbyterian Medical Center
10. Kaiser Hospital: Baldwin Park
11. Kaiser Hospital: Panorama City
12. Kaiser Hospital: South Bay
13. Long Beach Memorial / Miller Children’s Hospital
14. Memorial Hospital of Gardena
15. Monterey Park Hospital
16. Northridge Hospital Medical Center
17. Pacific Alliance Medical Center
18. Pacific Hospital of Long Beach
19. Providence Holy Cross Medical Center
20. Providence Little Company of Mary San Pedro
21. St. Mary Medical Center
22. St. Francis Medical Center
23. Torrance Memorial Medical Center
24. Valley Presbyterian Hospital
25. White Memorial Medical Center
Welcome Baby Hospitals
Hospitals Participating in Welcome Baby as of June 2013

Northern Region:
- *Antelope Valley

Central/South LA Region:
- California Hospital Medical Center
- St. Francis Medical Center

Eastern Region:
- White Memorial Medical Center
- Citrus Valley Health Partners

Northwest/San Fernando Region:
- Providence Holy Cross Medical Center
- Northridge Hospital Medical Center

Southern Region:
- Providence Little Company of Mary San Pedro
- St. Mary Medical Center
- *Long Beach Memorial / Miller Children’s Hospital

*Scheduled for June Consent Calendar
Potential Additional

Welcome Baby Hospitals

PENDING BOARD APPROVAL

- Centinela Hospital (Broadway/Manchester, West Athens)
- Kaiser Baldwin Park (El Monte)
- Torrance Memorial Medical Center (Wilmington)
- Valley Presbyterian Medical Center (Pacoima, Panorama City)
Welcome Baby Program Overview

**Program Goals:**
- Increased Breastfeeding
- Families receive appropriate health and developmental care
- Families linked to needed resources
Welcome Baby Program Overview

- **FIRST OR SECOND TRIMESTER OF PREGNANCY**
  - Visit in the home, diapers

- **PHONE CALL CHECK-IN**

- **THIRD TRIMESTER OF PREGNANCY**
  - Visit in the home, parenting DVD

- **BABY IS BORN**
  - Postpartum hospital visit

- **NURSE HOME VISIT WITHIN ABOUT 3 DAYS OF MOM AND BABY COMING HOME**
  - Boppy pillow and medical kit

- **BABY’S 2–4 WEEKS**
  - Visit in the home, new parent kit

- **BABY’S 2 MONTHS**
  - Phone call check-in

- **BABY’S 3–4 MONTHS**
  - Visit in the home, home safety items and developmental toy

- **BABY’S 9 MONTHS**
  - Final visit in the home, developmental toy
Welcome Baby Hospital Visit

Universal Risk Screening
- Aims to identify families at greatest risk and need and link families to supportive services
- Utilizing the Bridges for Newborn Screening Tool
- Used by Orange County hospitals for past 10 years
- Successfully measures a family’s level of risk
- Families who need support will receive additional home visits
Welcome Baby Client Flow

Welcome Baby Hospital Visit
(All Mothers Delivering at Hospital are Eligible)
- Complete Bridges for Newborns Screening Tool

Families residing within a Best Start Community are eligible for Prenatal Visits

- FAMILY RESIDING WITHIN BEST START COMMUNITY AND WITH LOW-MEDIUM RISK ASSESSMENT:
  Receive up to 5 additional home-visits
- FAMILY RESIDING WITHIN BEST START COMMUNITY AND WITH HIGH RISK ASSESSMENT:
  Referred to Select Home Visitation Program
- FAMILY RESIDING OUTSIDE OF A BEST START COMMUNITY AND WITH LOW-MEDIUM RISK:
  Receive appropriate referrals, as needed
- FAMILY RESIDING OUTSIDE OF A BEST START COMMUNITY AND WITH HIGH RISK ASSESSMENT:
  Receive up to 3 additional home visits

Legend:
Solid text box: activity completed by Hospital
Dotted text box: activity completed by community-based partner
Select Home Visitation Programs

- Referral to Select Home Visitation based on:
  - Client’s residency within a Best Start Community
  - Clients Bridges Screening score

- Which Select Home Visitation Program is client referred too?
  - Based on program model selected by client’s Best Start community
Select Home Visitation Programs

- Select Home Visitation Programs chosen by Best Start Communities:
  - Healthy Families America
  - Parents As Teachers
  - Triple P

- Select Home Visitation Program Summary
## Select Home Visitation Programs

<table>
<thead>
<tr>
<th>ELIGIBLE HOSPITALS</th>
<th>Broadway/Metro</th>
<th>Central Long Beach</th>
<th>Compton</th>
<th>East LA</th>
<th>El Monte</th>
<th>Lancaster</th>
<th>Pacoima</th>
<th>Palmdale</th>
<th>Panorama City</th>
<th>South East LA</th>
<th>Watts/Willowbrook</th>
<th>West Athens</th>
<th>Wilmington</th>
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<tr>
<td><strong>TOTAL # FAMILIES BY COMMUNITY</strong></td>
<td>102</td>
<td>318</td>
<td>414</td>
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<td>159</td>
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Data Source: California Department of Public Health, Center for Health Statistics, OHIR Vital Statistics Section, 2010.

### Staffing Assumptions

**LEGEND:**

- Hospitals: Contracted with First 5 LA as of May 2013 or scheduled for the June Commission Consent Calendar
- HFA: Healthy Families America
- PAT: Parents As Teachers
- Triple P: Positive Parenting Practices

**Healthy Families America:**

- *25 families max per Home Visitor

**Parents As Teachers:**

- *24 families max per Parent Educator
- *1 Supervisor per 6 Parent Educators

**Triple P:**

- *Each trained staff individual can serve up to 25 families a year
- *1 Supervisor per 3–5 providers
Select Home Visitation Programs

- Select Home Visitation Capacity
  - Healthy Families America and Parents As Teachers:
    - Minimum of 1 Supervisor and 6 Home Visitors (Full-Time)
    - Minimum ability to serve 120 families
  - Triple P
    - 1 Supervisor and up to 3–5 trained providers
## Select Home Visitation Programs

<table>
<thead>
<tr>
<th>Potential Collaboration By Geographic Proximity</th>
<th>Select Home Visitation Model</th>
<th>Estimated # of Families to Serve</th>
<th># of Estimated Teams (120 families/team)</th>
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<tr>
<td>Metro LA</td>
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<td>Broadway/Manchester, Compton</td>
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<td>Antelope Valley</td>
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</table>
Oversight Entity

Key Roles supporting Select Home Visitation providers:

- Support standardized implementation to fidelity
- Coordination with National Models
- Technical assistance
- Database training and technical assistance
- Quarterly peer exchange learning opportunities
Eligibility (RFQ, page 11)

- Non-profit organization or for-profit organization
- Established presence and/or office in LA County
Desired Qualifications  (RFQ, page 11-12)

- Record of providing direct home visitation services to parents within Best Start community to be served

- History of serving families prenatally, at birth, and/or with children 0–5

- Capacity and willingness to work with other partners selected to provide services to families within the Best Start Community
Desired Qualifications  (RFQ, page 11-12)

- Experience in:
  - Implementing programs with specific protocols
  - Serving families with a history of neglect or physical abuse, mental health problems, domestic violence or substance abuse
  - Providing reflective supervision of home visitation program staff and client-centered services
Desired Qualifications  (RFQ, page 11-12)

- Work in partnership with First 5 LA and the Oversight Entity

- Coordinate with the Oversight Entity to ensure staff participate in appropriate and/or required activities, including national model training, staff development, technical assistance and cross-site learning opportunities

- Support families in accessing a network of formal and informal services and supports available in their own communities
Application Process (RFQ Page 14)

- Online Application
- Proposal Narrative = 12 pages maximum
- Supporting Documentation
Proposal Narrative (RFQ, page 15)

- Agency Overview

- General and project specific qualifications

- Experience and history in providing services to families prenatally, at birth, and/or with children 0–5 in the targeted Best Start community(ies) to be served

- Experience in serving families with a history of neglect or physical abuse, mental health problems, domestic violence and/or substance abuse

- History of providing home visitation services, including type of services
Proposal Narrative  (RFQ, page 15)

- Experience in implementing programs with specific protocols or service components
- Staffing capacity for the Select Home Visitation program
- Overview of types of professionals currently and historically employed for organization’s home visitation services
- Description of action plan to implement Select Home Visitation
- History of collaborating with other agencies or entities in providing referrals and supporting families
Supporting Documentation  (RFQ, page 15-16)

- Signature Authorization Form (original, signed in **blue** ink)

- Agency Involvement in Litigation and/or Contract Compliance Difficulties (original, signed in **blue** ink)

- IRS Letter of Determination (if applicable)

- Business License (if applicable)

- Articles of Incorporation (if applicable)

- By-laws (if applicable)

- List of Board of Directors (if applicable)
Review Process/Timeline (RFQ, page 16-17)

Review Process:
• Level 1 – Required documentation submitted

• Level 2 – Select Home Visitation Statement of Qualifications Review Tool

Timeline:
• Due by 5:00 pm on June 28, 2013
• Notified in July 2013
Select Home Visitation Programs

For Members of Provider Pool:

- Eligible to respond to *future* Select Home Visitation solicitation

- Apply to implement specific model chosen by the Best Start community applicant serves

- Solicitation will require at minimum:
  - Narrative
  - Budget
  - Budget Narrative
  - Audited Financials

- Timeline
  - Contract negotiations to be completed by early October and contracts due to be on Commission’s November 2013 Consent Calendar
  - Contracts to begin January 1, 2014
Select Home Visitation Provider Pool

QUESTIONS?

Contact Information:
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dcareaga@first5la.org