FAQ

Expanding the Safety Net Dental Care Infrastructure

Updated 08/02/2011

Q  Are organizations that did not attend the information session allowed to apply?

A  Yes. Organization that could not attend information sessions can apply. Please check eligibility requirements on page 10 of the RFP.

Q  Is the RFP focusing on the expansion of clinics solely providing services to children, or can we build a child-friendly section of a clinic that also serves adults?

A  The Safety Net expansion RFP has the following objectives:
"• Establish oral health services to address the barriers that prevent pregnant women, infants, toddlers, and young children access to dental care
• Increase the number of children 0-5 who receive dental care
• Strengthen, enhance, and expand the dental care capacity of the safety net in Los Angeles County
• Increase the number of general dentists that treat children aged 0-5 in community clinics
• Establish systems that promote oral health education and access to dental care within community clinics' primary care services.

The focus of First 5 LA funding is pregnant women and children 0-5. The expectation is that children 0-5 receive services in a child-friendly environment; however, we understand once dental capacities are built, other populations may receive services at the clinics.

Q  Are mobile dental clinics permissible?

A.  Mobile dental clinics will not be considered under this funding opportunity.

Q  If selected, you will be conducting interviews - will these be at your site or at our site (i.e., to see where the proposed dental space will be)?

A  Site visits will take place at clinics’ site.
Q  Projected # of Services per visit (by ADA CDT Code) - We are assuming there are many codes. Is First 5 expecting a count for every code? Are there specific codes we should address? How would you suggest these are presented in the document?

A  *First 5 LA would like a reasonable number of codes that reflect the applicant’s expectation/understanding of services that will be provided to the target population.*

Q  Clinic description - Is First 5 requiring separate waiting areas from the medical clinic? What are the minimum requirements - is it possible to have 2 private operatories only or must we also have an "open bay" area too? Does First 5 have a minimum # of operatories per agency it is seeking to fund?

A  *Proposals will be rated on a variety of criteria. As stated in the RFP and reiterated at the information session, for efficiency purposes, it is recommended to outsource the design and construction to a “turn-key” operation contractor. This might provide great assistance to all clinics, but especially to FQHCs with no dental experience.*

Q  Can you provide a definition/distinction of the following: "Projected number of new patients per year" vs. "Projected number of unduplicated patients per year?"

A  *Unduplicated patients are all patients served by the dental clinic. New patients is the total of new patients served by the clinic in a given 12-month period.*

*Example: Clinic A served 3,000 unduplicated patients in 2011. Of the 3,000 patients 1,700 were new patients, 1,300 were existing patients that had received dental services in prior years.*

*This may not apply to clinics with no existing dental services.*

Q  Fiscal year - if awarded, we would begin the contract in late October 2011. Would we begin the scope of the work in late October and end it on June 30, 2012 (truncated period)? Or is it the expectation of First 5 that we start our scope now to account for a 12 month period?

A  *Account for a 12-month period.*
Q  What are the funding criteria?

A  As stated at the information session, proposals will be evaluated based on the following criteria:

• Prospects for Success
• Potential Impact
• Community Need
• Sustainability
• Community Collaboration
• Data Collection
• Organizational Commitment
• Financial Viability and Accountability
• Sliding Scale Fee Schedule
• SOW & Budget