### EXHIBIT A – SCOPE OF WORK

**Contract Number:** 08175  
**Agency Name:** Altmayer Consulting, Inc.  
**Project Name:** 211 Performance Based Agreement (Consulting)  
**Project Length:** 12 months  
**Contract Period:** July 1, 2014 – June 30, 2015  
**Revision Date:** (Office Use Only)  
**Report Period:**  
**Submission Date:**

<table>
<thead>
<tr>
<th>Objectives</th>
<th>Activities and Subtasks</th>
<th>Staff Assignment</th>
<th>Timeline</th>
<th>Deliverables</th>
</tr>
</thead>
<tbody>
<tr>
<td>Include who, what, when, where, how and how much for each objective.</td>
<td>Indicate the activities and subtasks leading to the fulfillment of the objective. Include benchmarks or milestones in chronological order. Include the appropriate quantity or frequency of the associated activities or subtasks.</td>
<td>Indicate staff, consultants or subcontractors responsible for the respective activity or subtask.</td>
<td>Indicate start and end period.</td>
<td>Indicate Date Due.</td>
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**Task 1:** Assist First 5 LA in the monitoring and evaluation of 211 LA County with respect to its performance-based contract

Altmayer Consulting will assist in the monitoring and evaluation of 211 LA County’s performance. Our role will be to assist in monitoring progress towards the achievement of key milestones and outcomes in the performance-based contract.

**Staff Assignment:** Tom Altmayer  
**Timeline:** July 1, 2014 through June 30, 2015  
**Deliverables:** Summary of Findings and Recommendations (February 28, 2015)

**Task 2:** Assist First 5 LA in the re-negotiation of First 5 LA’s performance-based contract with 211 LA County

Altmayer Consulting will assist in the development of a renewed performance-based agreement between First 5 LA and 211 LA County. Altmayer Consulting will assist in the evaluation of prior performance, evaluating opportunities to develop new performance targets and milestones and participate in negotiations with 211 LA County.

**Staff Assignment:** Tom Altmayer  
**Timeline:** March 1, 2015 through June 30, 2015  
**Deliverables:** Revised Scope of Work for the 211 LA County agreement (June 30, 2015)
**Hourly Budget Exhibit B**

**Contract #** 8175  
**Contract Period** July 1, 2014 - June 30, 2015

**Agency:** Altmayer Consulting, Inc.

**Project Name:** Performance Based Agreement (Consulting)

### LABOR

<table>
<thead>
<tr>
<th>Task/Deliverable</th>
<th>Title/Name</th>
<th>Hourly Rate</th>
<th>Hours</th>
<th>Total</th>
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</thead>
<tbody>
<tr>
<td>On-Call Consulting</td>
<td>Tom Altmayer, President</td>
<td>150</td>
<td>75</td>
<td>11,250</td>
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**TOTAL:** 75  
**Total:** $11,250

### OTHER COSTS

<table>
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<tr>
<th>Task/Deliverable</th>
<th>Description (Equipment, Travel, Supplies)</th>
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<th>Total</th>
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<td>Supplies</td>
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**TOTAL:** $0  
**Total Cost:** $11,250  
**Total Hours:** 75  
**Composite Rate:** $150

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**Tom Altmayer**  
**Fiscal Contact Person**

**Agency Authorized Signature**

**Date:** 5/18/14

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**First 5 Authorized Staff**  
**Date:** 5/19/14

**Finance**

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Additional supporting documents may be requested