EXHIBIT A – SCOPE OF WORK

<table>
<thead>
<tr>
<th>Objectives</th>
<th>Activities and Subtasks</th>
<th>Staff Assignment</th>
<th>Timeline</th>
<th>Deliverables</th>
</tr>
</thead>
<tbody>
<tr>
<td>Include who, what, when, where, how and how much for each objective.</td>
<td>Indicate the activities and subtasks leading to the fulfillment of the objective. Include benchmarks or milestones in chronological order. Include the appropriate quantity or frequency of the associated activities or subtasks.</td>
<td>Christina Altmaier, Lead Tom Altmaier, Support</td>
<td>July 1, 2011- June 30, 2012</td>
<td>- Monthly and quarterly review reports</td>
</tr>
</tbody>
</table>
| Review LAUP performance on a monthly, quarterly, and annual basis against performance targets as identified in the FY 11/12 contract | - Review FY 10/11 performance reports  
- Evaluate LAUP performance against agreed-to sustainability plan.  
- Develop cycle for regular meetings  
- Facilitate quarterly meetings, or additional meetings as needed, to jointly review LAUP performance against plan  
- Identify and develop a plan of action to address | | |
| Facilitate collaborative development of performance improvement plans | - Work with First 5 LA and LAUP staff to develop corrective plans, as necessary, to improve performance against targets  
- Facilitate meetings and between LAUP and First 5 LA to finalize and improvement strategies and develop plan for continued monitoring of performance | Christina Altmaier, Lead Tom Altmaier, Support | July 1- June 30, 2012 | Ongoing meeting agendas and meeting results |
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| Include who, what, when, where, how and how much for each objective.      | Work with First 5 LA staff and LAUP staff to review Sustainability Plan implementation, including plans for ballot Initiative in November 2012  
- Prepare updated Board presentation for no later than January 2012 on updated forecast through 2016 and preliminary responses on potential ballot initiative | Christina Altmayer, Lead  
June 30, 2012 |
| Provide other support as requested by First 5 LA staff to monitor and update performance contract with LAUP | As requested, assist in research, cost and performance analysis, meeting facilitation and design | Christina Altmayer, Lead  
Tom Altmayer, Support | July 1, 2011 - June 30, 2012 | Ongoing  
As requested |